



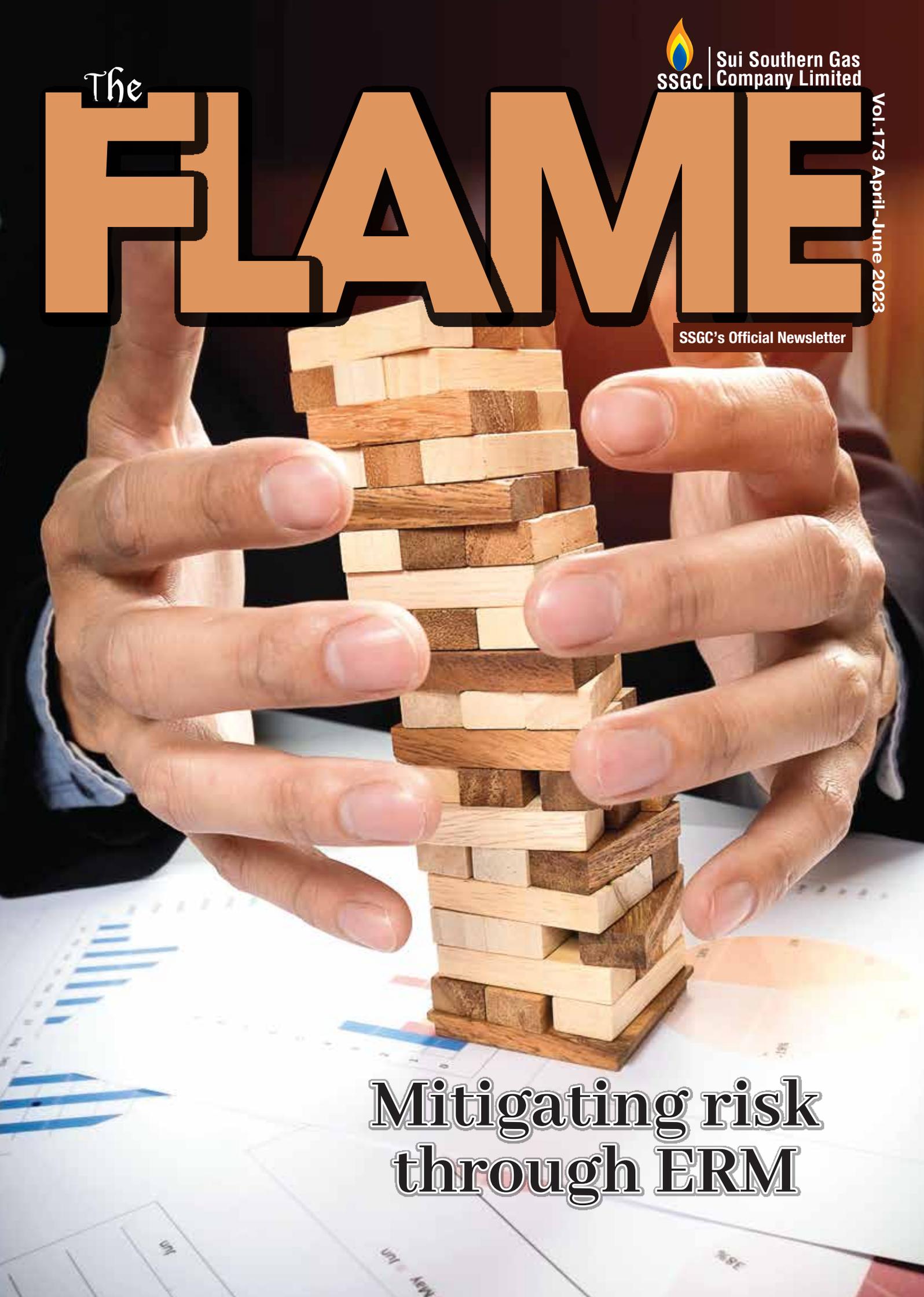
Sui Southern Gas  
Company Limited

The

# FLAME

Vol.173 April-June 2023

SSGC's Official Newsletter



Mitigating risk  
through ERM

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## Editor's Note

### An Eventful Quarter

This issue's cover story is about how Enterprise Risk Management is contributing towards risk mitigation in SSGC by identifying and assessing a broad array of risks that could negatively impact the achievement of institutional goals and then developing and implementing appropriate risk mitigation and monitoring plans.

Meanwhile on the events front, the PSX briefing on SSGC gave the Company management an excellent platform to apprise the shareholders directly on the utility's financial position and some of the recent achievements and upcoming projects. On the other hand, the Company made its presence felt at the ICAP CFO Conference with DMD F&A/CFO Amin Rajput eloquently expressing his views on skillsets for tomorrow.

A creatively designed booth showcasing SSGC's recent achievements was also a centre of attraction on the sidelines of the Conference. Meanwhile Imran Maniar, MD, SSGC took the floor at the PIP's Oil and Gas Conference in Islamabad and presented to the audience, SSGC's roadmap for diversifying into sustainable alternate energy projects. It will not be wrong to say that this has been an eventful quarter.

Happy reading

Editor-in-Chief

PS: For your comments and contributions, please write to [syed.imran@ssgc.com.pk](mailto:syed.imran@ssgc.com.pk) and [tehmna.ghouri@ssgc.com.pk](mailto:tehmna.ghouri@ssgc.com.pk)

## Message from the MD

Dear Team,

SSGC is clearly on a road to rejuvenation, albeit slowly but surely. The Company has taken diligent efforts to ensure that it stays on course to resolve grey areas and consolidate its financial bottomline. A new corporate strategy has been set in place so as to make the Company operationally and financially sustainable, especially in a depleting indigenous gas reserves scenario.

SSGC's priorities have been to reduce UFG, bring in HR reforms, promote LPG and diversify into alternate energy projects. A positive start has been made and intent is clearly there to turn the situation around. This augurs well for the Company.

All the very best,

Imran Maniar



## The Flame Editorial Team



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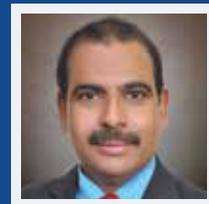
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# Shareholders briefed on SSGC's financial numbers and recent achievements at Pakistan Stock Exchange



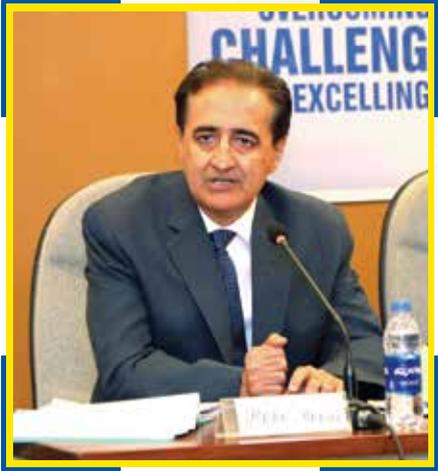
SSGC's senior management including Managing Director Imran Maniar, DMD (F&A)/CFO Amin Rajput, and ADMD (Ops and UFG) Saeed Rizvi apprised the shareholders about the FY 20-21 financials and Sept 30, 2021 quarterly position at a briefing held at Pakistan Stock Exchange (PSX) in Karachi on May 8, 2023.

Shareholders were briefed on the main achievements including financial turnaround during FY 2020-21 and reduction in UFG. Under discussion were the indigenization of G-4 meters and new Meter Plant assembly line, strategies implemented for reducing UFG

and recent developments on circular debt issue involving Pakistan Steel Mills and K-Electric including SSGC's solutions to break the impasse.

Shareholders were informed about new Initiatives including the tremendous potential of SSGC-Alternate Energy (Pvt) Limited and significant growth of SLL in terms of imports and net equity. They queried about diverse financial and operational issues from the senior management. The briefing was held at the PSX auditorium.

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# Board, management's untiring efforts result in a turnaround

Since day one, SSGC's Board of Directors along with a determined management, remained focused on extensive change management and transforming the culture of the organization to deliver results.

A new corporate strategy was set in place to make SSGC operationally and financially sustainable, especially in a depleting indigenous gas reserves scenario.

The priority for SSGC Board was to strengthen the Company's financials, reduce UFG, reform HR system, promote LPG and pursue business diversification. These untiring efforts of the management, coupled with the Board's persistent support and advice are already paying dividends.

One positive outcome was an impressive turnaround for the Company that incorporated legacy losses to the tune of Rs. 36.7 billion over the 2011-2015 period. After being a loss-making Company for several years, SSGC declared Rs 1.9 billion in profits for FY 2020-21 and earnings per share (EPS) of Rs. 2.22.

# **STRONGER BY DESIGN**





## Meter Manufacturing Plant – Moving towards Indigenization

SSGC has finalized a new Technology Transfer and License Agreement with the technology supplier. The new agreement enables the Company to complete the localization of gas meters and enhance indigenized contents from the current 53% to 97%. Through import substitution, SSGC is set to achieve substantial savings in foreign exchange expenditure (to the tune of € 2.0 million / year), which could be enhanced up to € 7.3 million / year, if combined with external sale, thereby benefiting the national exchequer.

The plant has been upgraded through the installation of completely new Assembly Line comprising of automated equipment after the renewal of Technology Transfer and License Agreement. In April 2023, the first ever batch of G-4 gas meters successfully passed the international standards of endurance testing in one-go, conducted at a recognized meterology laboratory in Karlsruhe, Germany.

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## MMP - Driven by Technology



## Leading with resilience – SSGC stands out at the CFO Conference



The ICAP CFO Conference has become one of the most sought after business and finance events in the country for sharing expertise, build knowledge and network. SSGC was one of the sponsors at the ICAP Conference 2023 held at the local hotel in Karachi on May 15-16, 2023. A number of SSGC executives including some from the senior management also attended the Conference.

A large number of business and financial leaders gave presentations on bevy of topics. Amin Rajput, DMD (F&A)/CFO was one of the distinguished panelists at the panel discussion entitled ‘Skillsets for Tomorrow.’ SSGC also made its presence felt by placing a corporate booth that creatively showcased some of the recent Company achievements. The booth was designed and fabricated by SSGC’s Corporate Communication Department.





## MD SSGC, team hold talks with Balochistan high-ups



SSGC's senior management comprising of MD Imran Maniar, ADMD (Operations and UFG) Saeed Rizvi, Consultant Saeed Larik and Regional Manager Balochistan Anwar Baloch held exclusive meetings with Governor Balochistan Malik Abdul Wali Khan Kakar and Chief Secretary Balochistan Abdul Aziz Uquaili accompanied by Secretary Energy Bashir Ahmed Bazai. The meeting took place in June 2023.

The delegation also held a detailed meeting with provincial ministries and secretaries including Minister for Health, Ehsan Shah, Minister for Energy, Mir Umer Khan Jamali, Secretary Energy, Bashir Ahmed Bazai, Secretary Law, Abdul Saboor Kakar and Additional Secretary Finance Tariq Lasi, whereas Minister Finance Engineer Zamrak Khan Achakzai and Advisor to Chief Minister for Labour Nawabzada Gohram Bugti joined through zoom link. Mr. Maniar highlighted the issues SSGC has been facing in Balochistan and sought the support of these notables in resolving these issues.



## MD visits facilities in Regional Office, Quetta



Imran Maniar, MD, SSGC visited Balochistan Region in June 2023 and was taken on a guided tour of the Company facilities in Quetta. The MD was accompanied by Anwar Baloch, Regional Manager, Balochistan Region. He enquired from different executives and staff about operational and HR issues.



# Heading towards a New Frontier – MD makes a case for a sustainable future at PIP Conference



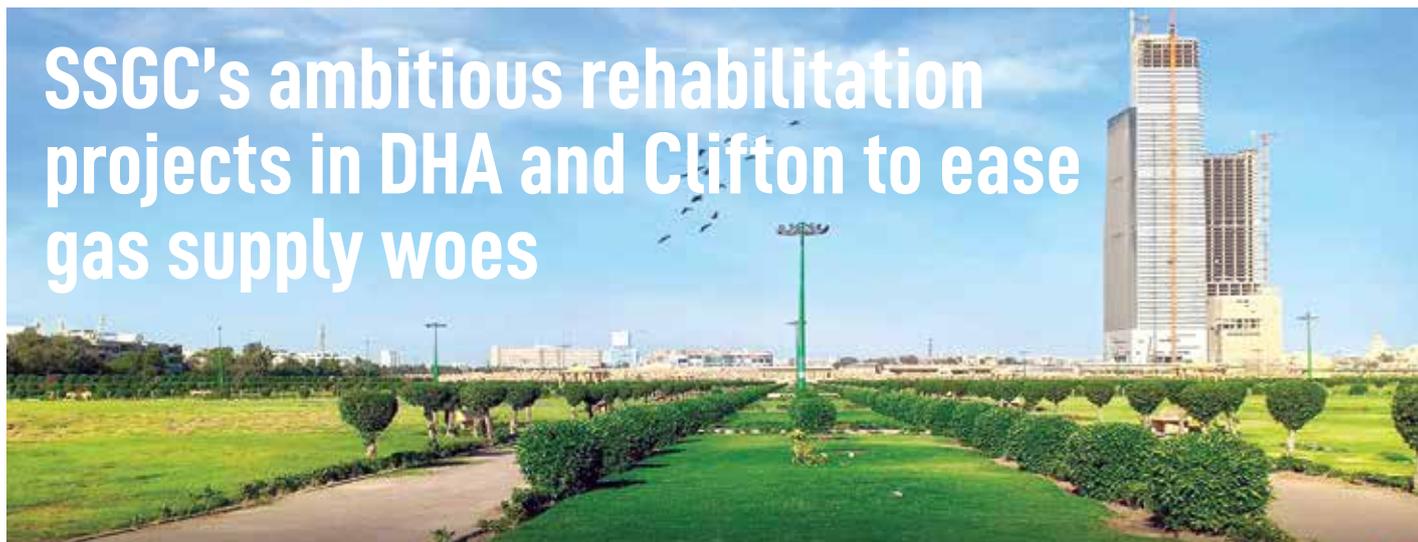
MD, SSGC Imran Maniar was one of the speakers at the PIP's Pakistan Energy Conference 2023 held in a local hotel in Islamabad on May 30, 2023. SSGC was one of the event sponsors. Mr. Maniar spoke to a large audience of public and private sector energy experts and managers on addressing growing natural gas shortage. The MD's presentation revolved around the following:

- a) Gas requirement (constrained) will increase from 5,174 mmcf/d in 2019 to ~6,213 mmcf/d in 2030.
- b) Formation of SSGC-Alternate Energy to bridge gas demand-supply gap by harnessing the potential of bio-fuels.
- c) SSGC efforts to proactively work for the development of commercial-scale Bio-gas / Bio-methane on a BOO basis. Through such measures, SSGC targets to obtain a supply of 10 mmcf/d by 2025.
- d) Cheap energy can be produced by Wind, Solar, and Tidal energy generation technologies which can be provided to domestic consumers to facilitate substitution from natural gas usage.
- e) Possibility of reducing UFG or line losses by diverting the supply of natural gas from domestic consumers towards the large-scale power production units to provide a special rate electricity tariff equivalent to domestic gas usage.

Saeed Rizvi, ADMD (Operations and UFG) and Salman A. Siddiqui, DGM/Incharge (Corporate Communications) also participated in the event. Syed Imran Ahmed, ADGM-Corporate Communication Department (CCD), SSGC hosted the event as its emcee. CCD was entrusted by PIP to manage both pre and post media projection of this Conference.



## SSGC's ambitious rehabilitation projects in DHA and Clifton to ease gas supply woes



Karachi is Pakistan's biggest gas load center. This implies supply of uninterrupted gas to a city that consumes more than 60% of the gas in SSGC system.

SSGC is not just focused towards laying down new gas pipelines inside the city but in also rehabilitating and reinforcing old lines to augment supplies to the customers as well as ease pressures.

For the last few years, SSGC has undertaken an ambitious Rs. 10 billion, 1,000 kms rehabilitation project for Karachi, with around 550 kms worth of pipeline network to be rehabilitated and reinforced in one of its most populated localities of DHA and Clifton to ensure supply of gas especially to those areas that are at the tail-end of the distribution line. It is a significant project, not just in terms of costs involved but in terms of network to be rehabilitated.

So far, the Company's Projects and Construction (P&C) teams has completed rehabilitation work in Phases II, IV and VII (Khayaban-e-Badban) in DHA and Blocks 4 and 5

Clifton, spreading over a total network of around 200 kms. On the other hand, NoCs from respective authorities (DHA / CBC) are awaited to commence work in DHA Phases I, V, VI and VII. SSGC is also all set to start work on the pipeline network spanning around 150 kms in Phase VIII.

The task of procuring NOCs from DHA/CBC is an uphill one and comes in the way of meeting the set timeline for implementation of the projects.

SSGC has always paid in advance the charges against road restoration to Cantonment Board Clifton (CBC), which is normally half of the project cost.

In addition to the above, SSGC successfully implemented work on 20" dia. high pressure supply main along Abdul Sattar Edhi Road (the main Sea View Road) in 2021, in order to boost the gas supply in Defence and Clifton areas. The Company has also installed four Pressure Regulation Stations on this supply main.





## Rehabilitation projects in Lyari to ensure better supply and pressure

Lyari is one of Karachi's oldest yet thickly populated marginalized localities situated at the tail-end of the gas distribution network. Due to the law and order situation in the past, SSGC was unable to start some large supply main projects as well as a mass rehabilitation projects for the old gas network. However in order to maintain adequate gas pressure in this situation through small pipeline replacements, SSGC gas network was badly compromised. After the law and order situation improved a few years back, SSGC started and completed a large high-pressure supply main of 12-inch dia. of 5 kms from

Mazar-e-Quaid to Dhobi Ghat Lyari in 2022 to boost gas supply at this tail-end area.

Now SSGC has planned around 350 kms of network rehabilitation projects at a cost of around Rs. 3.5 billion to cover the entire Lyari and some adjoining areas. The projects will replace the old steel network with new HDPE better capacity pipelines for efficient gas supply to avoid outages and resolve low gas pressure problems in the area.



# UFG reduction in SSGC – critical for sustainable growth



Stronger financials and UFG (line losses) reduction generates resources for increasing investments in the rehabilitation of the transmission and distribution system.

UFG reduction is critical for sustainable growth of finances and investments. Enhanced metering of more than 830 Town Border Stations (TBSs) has been established across SSGC franchise areas.

As a result, Company-wide UFG has been on a decline;

hence SSGC has been able to reduce its gas losses from 78 BCF in 2018-19 to 52 BCF by 2021-22.

Karachi consumes 60 percent of gas supplies. Diligent management and workforce efforts have helped reduce Karachi's UFG from 14.17 percent (in FY 2018-19) down to around 8 percent (in the last six months of FY 2022-23). UFG in upper Sindh has been arrested to under 14 percent (FY 2022-23) from 16 percent (in FY 2018-19) by controlling theft which was a major reason for UFG.



## Aware-Share-Change: SSGC holds awareness session at Bahria University

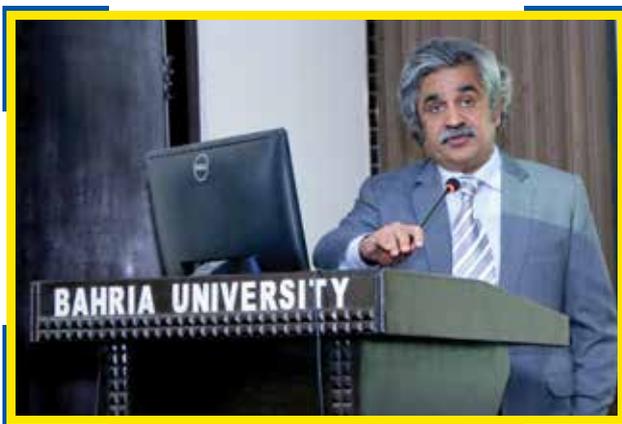


SSGC and Bahria University co-hosted an awareness session on Natural Gas Scenario and Future Strategies at the university campus in Karachi in June 2023. A sizable number of students attended the session.

Mohammad Abuzar, DG (Security Services and Counter Gas Theft Operations) dilated on the major initiatives taken by his Department in tightening the noose on gas theft miscreants.

While SSGC's Head of Corporate Communications Salman A. Siddiqui shed light on the natural gas demand-supply gap and strategies being implemented by SSGC to control it, as keynote speaker Brigadier (R)

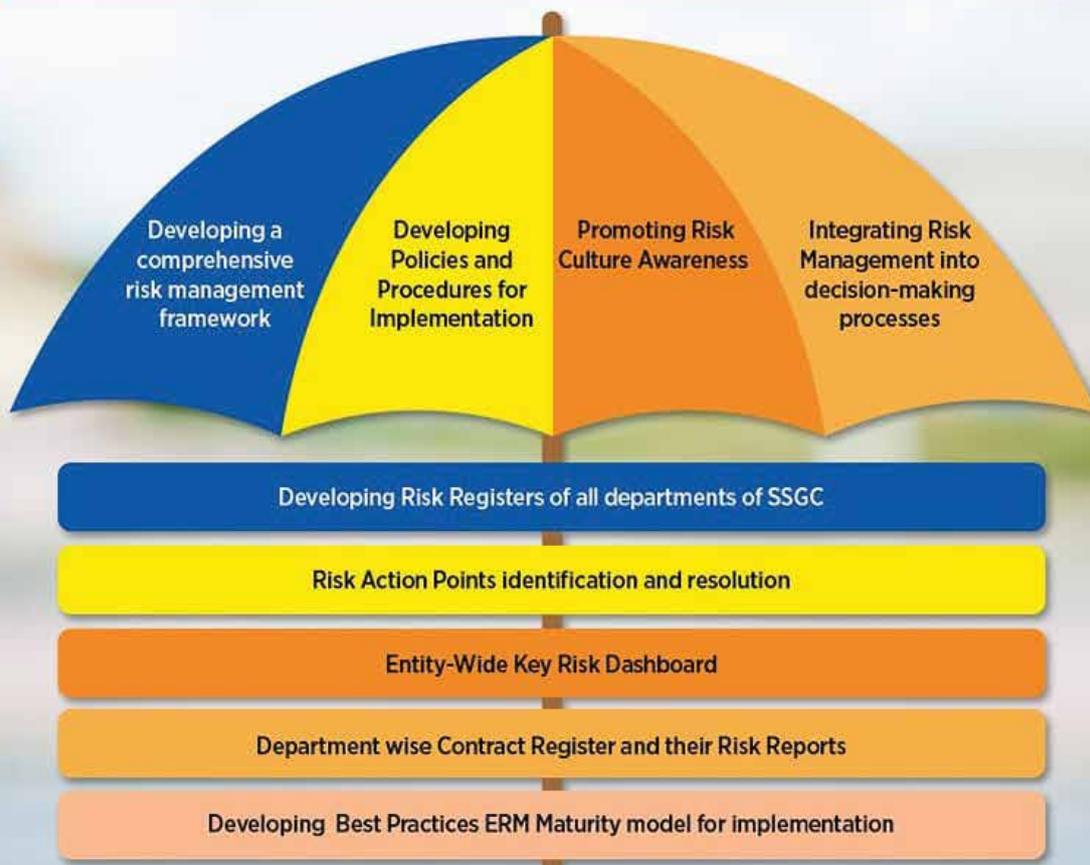
An interactive Q&A session was followed by a quiz program. Syed Imran Ahmed, ADGM - Corp. Communications moderated the event.





# ERM - Contributing effectively towards risk mitigation in SSGC

## Enterprise Risk Management in SSGC Identifying & addressing events that represent risks to achievement of strategic objectives



Enterprise risk management is the process of planning, organizing, directing and controlling the activities of an organization to minimize the harmful effects of risk on its capital and earnings.

Security and Exchange Commission of Pakistan or SECP's Code of Corporate Governance for Public Sector and Listed Companies stipulates the requirements for public and listed companies to establish and maintain an effective Risk Management Function in order to comply with regulations, manage uncertainty, and enhance effective decision making.

Considering the Regulatory requirements and an explosive environment around which gas utility company

SSGC operates, in 2017, its Board of Directors decided to establish Enterprise Risk Management (ERM) Department. The objective of ERM department was simple: Play a critical role in managing risks within SSGC.

Since its inception, the Department is operating by following three sets of objectives:

- Identify and assess a broad array of risks that could negatively impact the achievement of institutional goals and objectives.
- Ensure appropriate ownership and accountability of risks.
- Develop and implement appropriate risk mitigation and monitoring plans by risk owners.

## Major Achievements of the Enterprise Risk Management (ERM) Department

### 1. Developed a Comprehensive Risk Management Framework:

ERM Department developed a Risk Management Framework that identifies, assesses, and prioritizes risks within SSGC. This framework helps to ensure that risks are managed effectively and resources are allocated appropriately.

The Risk Management Framework includes guidelines with respect to responsibilities of different stakeholders, Risk Appetite, The Governance Structure of SSGC, Risk Culture Building and Risk Management Process, etc.

The Risk Management Framework is the foundation on which an effective ERM program is built, providing a common understanding and language for risk management throughout the organization. Without a clear Framework in place, it would be challenging for the ERM Department to establish and implement Risk Management best practices consistently across the organization.

Therefore, an ERM Framework of SSGC was developed which was later on reviewed and weighted by the E & Y Ford Rhodes Consultants and subsequently it was approved by Board Risk Management Committee and Board for implementation throughout the Company.

### 2. Developed Policies and Procedures for Implementation:

ERM Department coordinated in the completion of development of policies and procedures for all the departments. Business Process flow diagrams for each of the processes outlining the steps involved were developed that needed to be followed to complete the process. These policies and procedures are now in the implementation phase. ERM Department is arranging training workshops for implementation of these policies and procedures.

### 3. Promoting Risk Culture Awareness Throughout the Organization:

The ERM department helped to raise awareness of Risk Culture throughout the organization. By educating employees about the importance of risk management, the department helped to create a culture of risk awareness through organizing Cross Functional Risk Workshops, Trainings, and regular communication through emails, etc., for effective risk management culture implementation.

### 4. Monitoring and Reporting on Risk:

ERM Department is responsible for Reporting and monitoring on Risks by departments and at organization level. This includes tracking and reporting Key Risk and

providing regular Reports to senior management and the Board Risk Committee. The Department reports monthly Risk Registers and action points to all concerned stakeholders for their input and changes in the likelihood and impacts of Risks. Further to that on monthly basis, Action Points are also reported and monitored for the changes and are updated regularly.

### 5. Integrating Risk Management into Decision-making Processes:

The ERM Department is working to integrate Risk Management into the decision-making processes of the organization. By considering risk factors when making decisions, the organization is better equipped to manage risk effectively.

### Other Significant Achievements of ERM Function:

1. Developed Risk Registers of all departments of SSGC.
2. Risk Action Points identification and resolution.
3. Entity-Wide Key Risk Dashboard.
4. Writing of Special Risk Assignments for management Reporting.
5. Department wise Contract Register and their Risk Reports.
6. Developed Best Practices ERM Maturity model for implementation in the coming three years. This includes improvement in the Governance Structure, Automation of ERM Function, Risk Awareness across SSGC.
7. Developed Risk Compliance Checklist of Rules, Standards and Codes, Laws, Regulations etc., for Operational departments, HR and Corporate Secretariat, and other relevant laws have been completed and shared with concerned departments for their input.
8. Developed Risk Compliance Checklist of Rules, Standards and Codes, Laws, Regulations etc., for Operational departments, HR and Corporate Secretariat, and other relevant laws have been completed and shared with concerned departments for their input.
9. Risk Culture Building through trainings of Risk Champions, Middle, Senior Management and Board.

### Future Road Map:

- Automation of ERM Processes and activities.
- ISO 2700x, ISMS development, awareness and implementation.
- Best Practices of ERM Maturity Model implementation in three years.
- ISO 31000 Certification.

*Contributed by Risk Management Department*

## SSGC resolves customers' complaints through Khuli kachehri sessions

In accordance with the directives of Prime Minister of Pakistan's PMDU (Performance Delivery Unit), SSGC continued to organize physical as well as online or virtual Ruburu or Khuli Kachehri sessions across its franchise areas to facilitate gas consuming customers, seeking redressal of their complaints.

In April, May and June 2023, the online and physical sessions were held in Karachi in which SSGC's senior management led by Imran Maniar, MD, M. Amin Rajput, DMD (F&A)/CFO and senior officials from concerned departments including Distribution and Customer Relations participated for noting down the issues of the call-in customers and ensuring their redressal in the quickest possible time. In other regions, regional and zonal heads with their concerned teams listened to the complaints of their customers so that they can be addressed in the shortest possible time.

On average, SSGC conducts around 20 online and physical sessions every month across the Company's franchise provinces of Sindh and Balochistan.



# Convictions and raids in full throttle to rein in gas thieves

Hon'able Gas Utility Court, District South Karachi convicted Faheem for direct gas use for electricity generation through 20 KVA generator to run nimco and sweets bakery. He paid Rs.159,500 to SSGC as quantum of loss, was taken into custody and sentenced till rising of court and was fined Rs. 20,000. Hon'able Gas Utility Court, District South Karachi convicted accused M. Arshad against whom FIR was lodged for direct gas use for dairy works in Lyarl. The accused paid Rs. 350,000 to SSGC as quantum of loss, was taken into custody and was sentenced till rising of court and fined Rs. 20,000.



SS & CGTO Intelligence Wing conducted a raid in June 2023 on an apartment building in Johar Zone, Central Region along with Operations, Distribution and SSGC Police.

240 flats were found using gas directly through fake pipe line network. All necessary pipes and its fittings along with Riser Pieces and Tee were removed which are connected from the Distribution main. FIR was lodged against builder Talha Thanvi.

The Intelligence Wing of Security Services and Counter Gas Theft Operations conducted a raid in June 2023 in Surjani Zone / KDA Universal Society, Sector-11A Surjani, West Region along with Operations, Customer Relations Department, Distribution and SSGC Police. Approximately 300 feet (PE Pipe 63mm) illegal / fake pipe line was removed along with Riser Piece and Tee, which were connected to 125 mm Distribution Mains. 300 houses were using gas from these pipe lines. FIR was lodged against 4 persons involved in direct gas use.



## Training workshops held for senior executives



Training workshops were held for Grades 6 and 7 executives on Performance Management in May 2023 at LDC Karachi and Pakistan Society for Trainings and Development (PSTD). Experienced trainer Asim Rashid conducted these workshops.



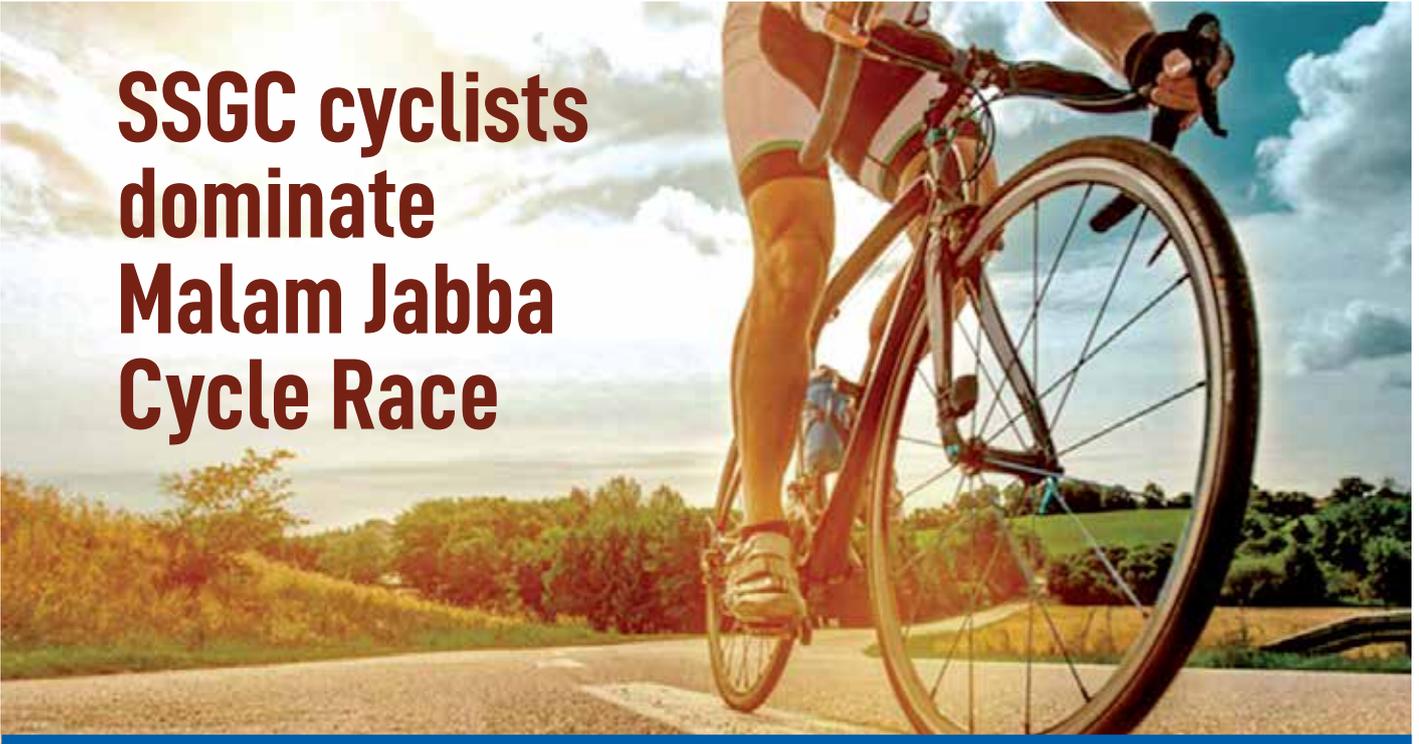
## SSGC veteran bids farewell after an illustrious career



Muhammad Taj Arain, GM (Measurement Transmission) recently retired from SSGC after serving the Company illustriously for more than thirty three years. Mr. Taj's colleagues gave him a befitting farewell.



# SSGC cyclists dominate Malam Jabba Cycle Race



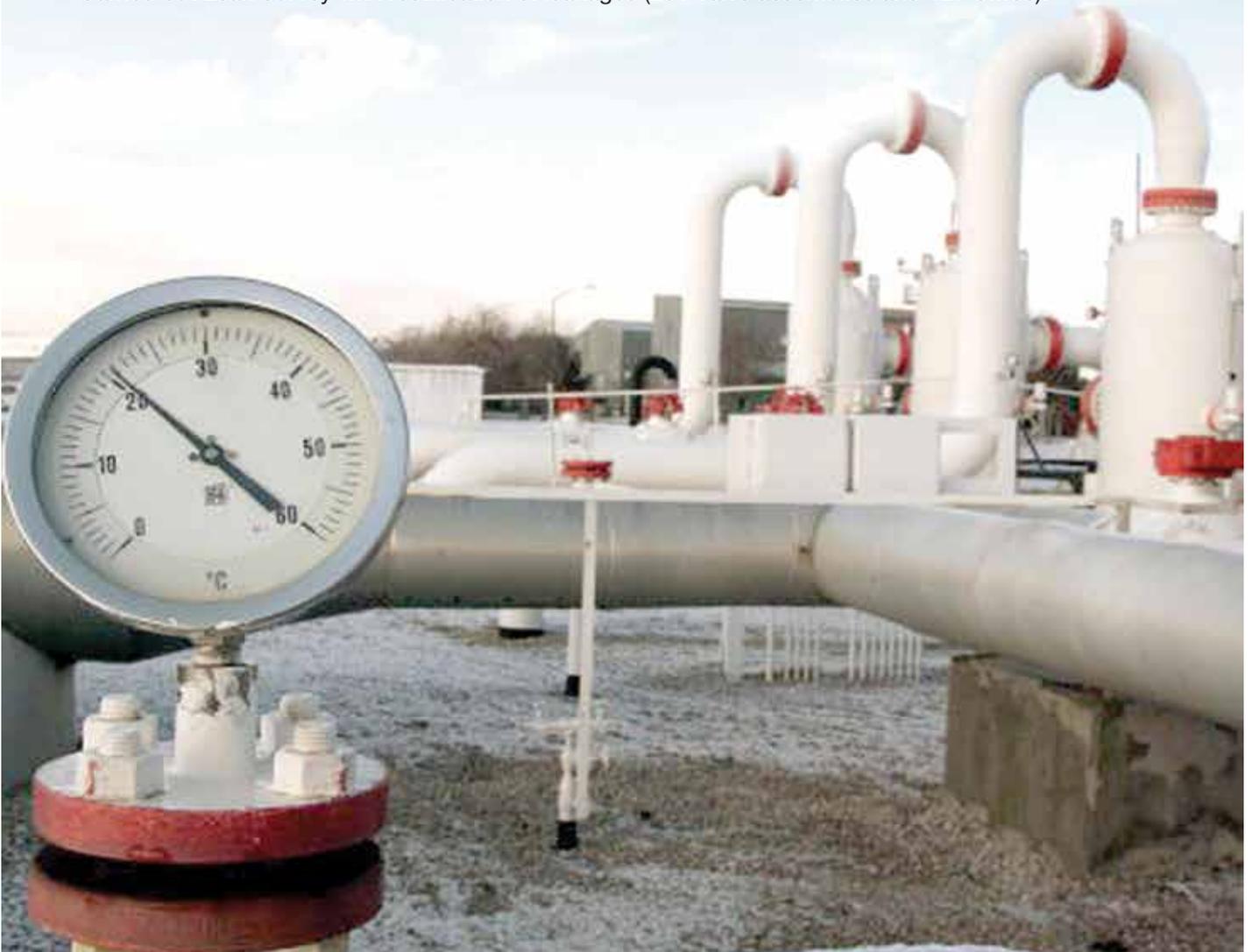
Cyclists from SSGC dominated the 'Swat Mingora to Mountain Road Race' competed from Mingora, Swat to Malam Jabba, clinching top three positions out of six. The one day Cycle Race was organized by Khyber Pakhtunkhwa and Islamabad Cycling Associations, under the patronage of Pakistan Cycling Federation (PCF) on June 11, 2023. Apart from riders from SSGC, 50 cyclists from Sindh, Balochistan, Khyber Pakhtunkhwa, Islamabad and Punjab competed in the race. SSGC's Abdul Razzaq, Rizwan, and Muhammad Shan won the first, second, and third places, respectively. Besides the winning trophies, the cyclists were honored by the organizers with cash prizes of Rs. 30,000, Rs. 20,000 and Rs. 10,000 as well.



# Transmission scores high on many fronts

SSGC's Transmission Division is the Company's nerve centre that plays an integral part in ensuring a robust infrastructure. Following is the list of some notable achievements of Transmission Department since 2021-22.

- Handled an average gas volume of around 1765 mmcf in transmission network.
- Installed two new SMSs - Lucky Energy in Section-IV and Mastung in Quetta Section to meet gas load requirement.
- Carried out up-gradation of SMS Thatta to meet gas load requirement.
- Carried out Internal cleaning of 18 inch dia Badin Gas Pipeline (100 kms) to improve pipeline efficiency by removing condensate from the pipeline.
- Undertook protection of 42 inch dia. RLNG MPL near cultivated areas in between KMP-254 to KMP-263 undertaken through casting of structure of 6 feet length each at 80 places.
- Lowered of 20" dia. KDN and 24" Sng-Kyc Pipeline at Sind University HQ3 Section.
- Lowered 1500 feet Zarghoon gas pipeline at KMP-51.
- Lowered 12" dia. QPL and 18" dia QPCEP pipelines in HQ Sibi and Quetta sections.
- Carried out Leak Survey with rectification of leakages (261 Valve assemblies and 127 SMSs).



## بورڊ انتظاميا جي ائٽڪ محنت رنگ لاتو.



ايس ايس جي سي بورڊ آف ڊائريڪٽرز انتظاميا سان گڏ پهرين ڏينهن کان ئي نتيجا حاصل ڪرڻ لاءِ انتظامي معاملن ۾ وسيع تبديلي آڻڻ ۽ ادارن جي ڪلچر کي منتقل ڪرڻ تي ڌيان رکيو آهي.

ايس ايس جي سي کي آپريشنز ۽ ماليات جي لحاظ کان مستحڪم رکڻ ۽ خصوصي طور تي گئس جي ذخيرن ۾ مسلسل ٿيڻ واري گهٽتائي کي پيش نظر هڪ نئين حڪمت عملي اختيار ڪئي آهي. ايس ايس جي سي جي بورڊ جي ترجيح ڪمپني مالياتي صورتحال کي مضبوط ڪرڻ، يوايف جي ۾ گهٽتائي آڻڻ، ايڇ آر سسٽم ۾ سڌارا، ايل پي جي ۽ ڪاروبار ۾ اضافو آڻڻ هئي. انتظاميا جون اهڙيون ائٽڪ ڪاوشون ۽ بورڊ جي مستقل سهڪار ۽ هدايتن جي ڪري اڳ ۾ ئي اسان ڊيوڊنڊز جي ادائينگي ڪري رهيا آهيون.

ان جو هڪ مثبت نتيجو ڪمپني کي حاصل ٿيڻ واري 36.7 بلين رپين جي قابل ذڪر آمدني جي صورت ۾ سامهون آيو جنهن سان ڪمپني کي 2011-15 جي مدي ٿيڻ وارن مسلسل نقصانن جو ازالو ڪرڻ ۾ مدد ملي. سال تائين نقصان ۾ هلڻ واري ڪمپني ايس ايس جي سي جي مالي سال 2020-21 جي لاءِ 1.9 بلين رپيا منافعو ۽ في شيئر آمدني (EPS) رپيا رهي.



## پاڪستان اسٽاڪ ايڪسچينج پاران ايس ايس جي سي جي لاءِ ڪارپوريت بريفنگ



ايس ايس جي سي سينيئر مئنيجمينٽ سان گڏ مئنيجنگ ڊائريڪٽر عمران منيار، ڊي ايم ڊي (ايف اينڊ اي) سي ايف او امين راجپوت ۽ اي ڊي ايم ڊي (آپس اينڊ يو ايف جي) شيبه رضوي هولڊرز کي مالي سال 20\_21 جا فنانسلز ۽ 30 سيپٽمبر 2021 تائين ترميمي صورتحال جي باري ۾ آگاهه ڪيو. شيبه هولڊرز کي اهم ڪاميابين جي باري ۾ مختصر طور تي ٻڌايو، جنهن ۾ مالي سال 20\_21 جي آمدني ۽ يو ايف جي ۾ گهٽتائي به شامل هئي.

بحث هيٺ موضوعن ۾ G-4 ميٽرز جي مقامي طور تي تياري ۽ نئين ميٽرپلاٽ اسيمبلي لائين شامل هئي. يو ايف جي گهٽتائي لاءِ حڪمت عملي لاڳو ڪرڻ تي ڳالهه ٿي. پاڪستان اسٽيل ملز ۽ ڪي اليڪٽرڪ سان گڏ گردش ڪيل قرض جي مسئلي ۾ موجوده اڳڀرائي معطل جي خاتمي لاءِ ايس ايس جي سي جي حل تي به ڳالهه ٿي. شيبه هولڊرز نون اپائن جي باري ۾ به ٻڌايو ويو جنهن ۾ ايس ايس جي سي متبادل توانائي جي زبردست گنجائش، درآمد جي سلسلي ۾ ايس ايل ايل جو اضافو ۽ خالص ايڪويتِي جي باري ۾ معلومات فراهم ڪئي وئي. شيبه هولڊرز مالياتي ۽ آپريشنز جي مسئلن بابت سڌو سنئون ۽ زور جي ذريعي معلومات دريافت ڪئي.



## میلہ

دنیا کی زندگی تو گنتی کے دن کا میلہ  
جی بھر کے دیکھ لے تو جائے گا پھر اکیلا

وقت مقررہ پر جانا پڑے گا سب کو  
اس سے غرض نہیں ہے کیا بانکا کیا سجیلا

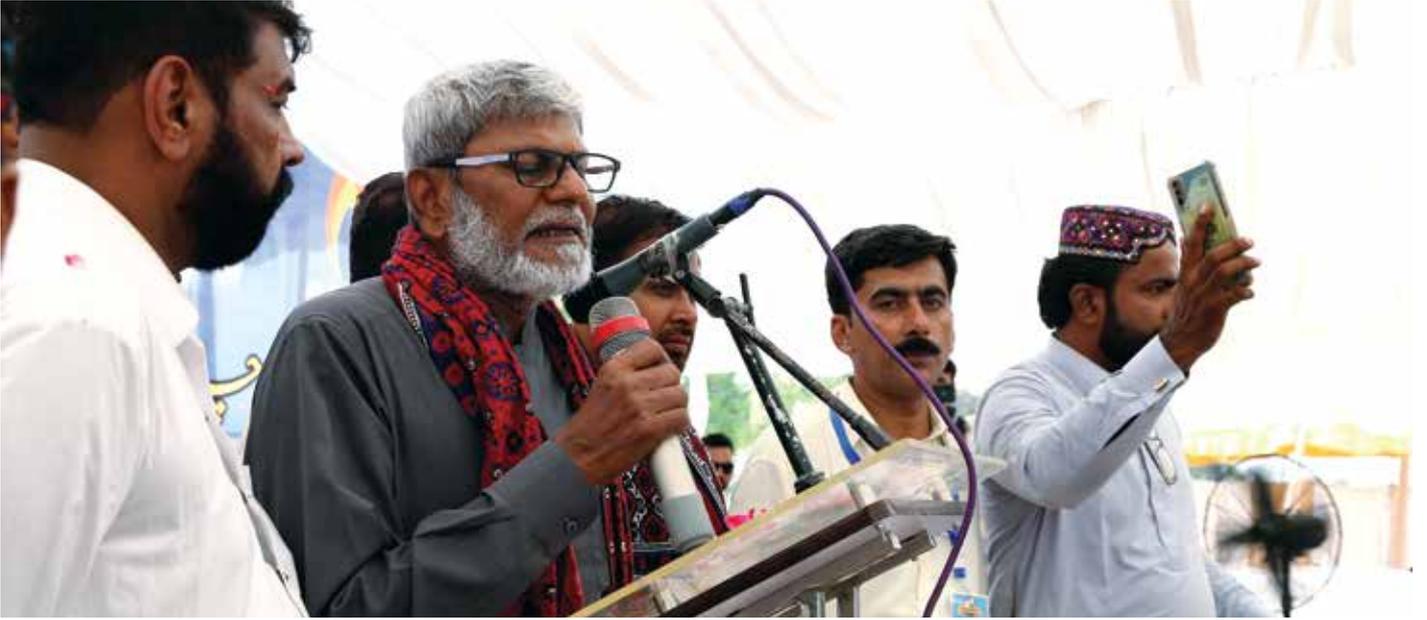
رختِ سفر جو باندھو یہ بات یاد رکھنا  
رخنہ نہ چھوڑ جانا نہ ہی کوئی جھمیلا

دائم اُس زندگی کا ذادِ سفر بھی رکھنا  
بہانہ چلے گا اس دم نہ تو چلے گا حیلہ

دائیں پہ رشک لوگو! بائیں کریں گے اس دن  
دیکھو وہاں چلے گا منصب نہ کوئی دھیلہ

رب کے فضل پر اپنے تانی! کو تو یقین ہے  
لے جائے گا بہا کر گناہوں کا سارا ریلہ

## سی بی اے چارٹر آف ڈیمانڈز کی منظوری



سوئی سدرن گیس کمپنی میں طویل عرصے سے صنعتی تنازع موجود تھا اور تین چارٹر آف ڈیمانڈ پینڈنگ تھے جو کہ سن یکم جولائی 2018 تا تیس جون سن 2020 یکم جولائی سن 2020 تا 30 جون سن 2022 اور یکم جولائی 2022 تا 30 جون سن 2024 کے عرصے سے متعلق تھے۔ جنفاکش یونین جو کہ ستمبر 2021 کو ادارے میں منعقدہ ریفرنڈم جیت کر اجتماعی سودا کار یونین یعنی کولیکٹیو بارگیننگ ایجنٹ (سی بی اے) قرار پائی تھی، نے فوری طور پر اس مسئلے پر امن حل کے لئے بات چیت کا آغاز کیا اور محترم مینجنگ ڈائریکٹر جناب عمران منیاری کی فوری ہدایات اور رہنمائی میں انتظامیہ نے بھی اپنی ٹیم تشکیل دی جس کے بات چیت کا آغاز ہوا اور طویل گفت و شنید کے بعد مورخہ 27 مئی 2023 کو کھادبگی کیمپ میں جنرل ہاڈی اجلاس میں محنت کشوں نے بھرپور انداز میں ایگریمنٹ کی منظوری دی جس کے بعد مورخہ 29 مئی 2023 کو سی بی اے یونین اور انتظامیہ کی ٹیموں نے باقاعدہ طور دستخط کر دیئے اور ادارے کے محنت کشوں کی تنخواہوں اور مراعات میں زبردست اضافہ کر دیا گیا۔



## ابھرتی ہوئی قیادت۔ ایس ایس جی سی کی CFO کانفرنس میں شرکت



ICAP CFO کانفرنس ملک میں کاروباری اور مالی تقریب کی حیثیت سے بے حد مقبولیت حاصل ہے جس میں مہارت کی شیئرنگ، معلومات اور نیٹ ورک کے فروغ کا موقع ملتا ہے۔ ایس ایس جی سی کراچی میں 15-16 مئی 2023 کو کراچی کے مقامی ہوٹل میں منعقد ہونے والی ICAP کانفرنس 2023 کے اسپانسر کرنے والوں میں شامل تھی۔

تقریب میں بڑی تعداد میں کاروبار اور مالیات سے متعلق عمائدین نے کئی قسم کے موضوعات پر پریزنٹیشن دیں۔ اس موقع پر 'Skillsets for Tomorrow' کے عنوان سے ہونے والے پینل ڈسکشن کے معزز شرکاء میں ڈی ایم ڈی (ایف اینڈ اے) سی ایف او جناب امین راجپوت بھی شامل تھے۔ ایس ایس جی سی نے اس تقریب میں ایک کارپوریٹ بوتھ قائم کیا تھا جس میں کمپنی کی چند حالیہ کامیابیوں کو تخلیقی انداز میں پیش کیا گیا تھا۔ بوتھ کی ڈیزائننگ اور تشکیل ایس ایس جی سی کے کارپوریٹ کمیونیکیشن ڈپارٹمنٹ نے کی تھی۔



## میٹر مینوفیکچرنگ پلانٹ - ملکی مصنوعات کے فروغ میں اہم قدم



7.3 ملین سالانہ تک ہو سکتی ہے جس سے قومی خزانہ کا فائدہ ہوگا۔  
ٹیکنالوجی کی منتقلی اور لائسنس کے معاہدے کے بعد خود کار آلات پر مبنی مکمل نئی اسمبلی کی  
تنصیب سے پلانٹ اپ گریڈ ہو گیا ہے۔  
اپریل 2023 میں G-4 گیس میٹرز کے سب سے پہلے بیچ کو بین الاقوامی  
معیارات کے پہلے ہی ٹیسٹ میں کامیابی کے ساتھ پاس کر دیا گیا۔ یہ ٹیسٹ  
Karlsruhe جرمنی میں تسلیم شدہ میٹروولوجی لیبارٹری میں کیا گیا تھا۔

ایس ایس جی سی نے ٹیکنالوجی کے فراہم کنندگان کے ساتھ نئی ٹیکنالوجی کی منتقلی اور  
لائسنس کا حتمی معاہدہ کر لیا ہے۔  
اس نئے معاہدے کے تحت کمپنی کو گیس میٹرز مقامی طور پر تیار کرنے اور ملکی مصنوعات  
کے استعمال کی موجودہ شرح 53% سے بڑھ کر 97% ہو جائے گی۔ درآمدات  
کی جگہ اس متبادل انتظام سے ایس ایس جی سی کو زر مبادلہ کے اخراجات میں  
(تقریباً 2 ملین یورو سالانہ) کی نمایاں بچت ہوگی، جو بیرون ملک فروخت



## بورڈ، انتظامیہ کی انتھک کوششیں رنگ لائیں



تھی۔ انتظامیہ کی ایسی انتھک کوششیں اور بورڈ کے مستقل تعاون اور ہدایات کی بدولت پہلے ہی ہم ڈیویڈنڈز کی ادائیگی کر رہے ہیں۔ ان کا ایک مثبت نتیجہ کمپنی کو حاصل ہونے والی 36.7 بلین روپے کی قابل ذکر آمدنی کی صورت میں سامنے آیا جس سے کمپنی کو 2011-15 کی مدت میں ہونے والے مسلسل نقصانات کا ازالہ کرنے میں مدد ملی۔ سال تک نقصان میں چلنے والی کمپنی ایس جی سی کا مالی سال 2020-21 کیلئے 1.9 بلین روپے منافع اور فی شیئر آمدنی (EPS) 2.22 روپے رہی۔

ایس ایس جی سی کے بورڈ آف ڈائریکٹرز نے پر عزم انتظامیہ کے ساتھ پہلے دن سے ہی نتائج برآمد کرنے کیلئے انتظامی امور میں وسیع تبدیلی لانے اور ادارے کے کلچر کو منتقل کرنے پر توجہ مرکوز رکھی ہے۔

ایس ایس جی سی کو آپریشنز کے اور مالیات کے لحاظ سے مستحکم رکھنے اور خصوصی طور پر گیس کے ذخائر میں مسلسل ہونے والی کمی کے پیش نظر ایک نئی حکمت عملی اختیار کی ہے۔

ایس ایس جی سی کے بورڈ کی ترجیح کمپنی کی مالیاتی صورتحال کو مضبوط کرنا، یو ایف جی میں کمی لانا، ایچ آر سسٹم میں اصلاحات، ایل پی جی اور کاروبار میں تنوع لانا



## پاکستان اسٹاک ایکسچینج کی جانب سے ایس ایس جی سی کیلئے کارپوریٹ بریفنگ



پاکستان اسٹیل ملز اور کے الیکٹرک کے ساتھ گردش قرضہ کے مسئلے میں حالیہ پیش رفت معطل کے خاتمے کے لئے ایس ایس جی سی کے حل پر بھی گفت و شنید ہوئی۔ شیئر ہولڈرز کو نئے اقدامات کے بارے میں بھی بتایا گیا جن میں ایس ایس جی سی۔ متبادل توانائی کی زبردست گنجائش، درآمد کے سلسلے میں ایس ایل ایل کا نمایاں اضافہ اور خالص ایکویٹی کے بارے میں معلومات فراہم کی گئیں۔ شیئر ہولڈرز نے متنوع مالیاتی اور آپریشنز کے مسائل سے متعلق براہ راست اور زوم کے ذریعے معلومات دریافت کیں۔

بریفنگ 8 مئی 2023 کو پی ایس ایکس کے آڈیٹوریم میں منعقد کی گئی۔

ایس ایس جی سی سینئر مینجمنٹ، بشمول بیجنگ ڈائریکٹر عمران نیار، ڈی ایم ڈی (ایف اینڈ اے) / سی ایف او امین راجپوت اور ایف ڈی ایم ڈی (آپس اینڈ یو ایف جی) سعید رضوی نے شیئر ہولڈرز کو مالی سال 20-21 کے فنانشلز اور 30 ستمبر 2021 تک کی سہ ماہی صورتحال کے بارے میں آگاہ کیا۔ شیئر ہولڈرز کو اہم کامیابیوں کے بارے میں مختصر طور پر بتایا جن میں مالی سال 20-21 کی آمدنی اور یو ایف جی میں کمی بھی شامل تھی۔

زیر بحث موضوعات میں G-4 میٹرز کی مقامی طور پر تیاری اور نئی میٹر پلانٹ اسمبلی لائن شامل تھی۔ یو ایف جی میں کمی کے لئے حکمت عملی کے نفاذ پر بات ہوئی۔



سوئی سدرن گیس  
کمپنی لمیٹڈ



شماره نمبر ۱۷۷۳ پر پیل - جون ۲۰۲۳

# دک فلیٹم

سوئی سدرن گیس کمپنی کا اندرونی جریدہ

اجلاس 27-28 مئی 2023



سی بی اے چارٹرڈ آف ڈیمانڈز کی منظوری

