

Evaluation Report

COMPONENTS FOR `G4 GALLUS 2000' GAS METERS

RFQ Number	2126	Type	PRESS TENDER	Issue Date	27-FEB-07	Opening	26-MAR-07 / 14:30
Bid Validity	24-JUN-07	Tech. Eval.Sent	29-MAR-07	Tech. Eva. Rec'd.	02-APR-07		

1. Requisition Details (Flag 'A')

1	51035013	COMPONENTS FOR `G4 GALLUS 2000' GAS METERS CASE UPPER (UN-MACHINED & UN-PAINTED) AS PER DWG. & SPECS. MP-UC-D4002R01
2	51035023	COMPONENTS FOR `G4 GALLUS 2000' GAS METERS CASE LOWER (UN-MACHINED & UN-PAINTED) AS PER DWG. & SPECS. MP-LC-D4003R04

BACK GROUND:

The components (Upper and Lower Case 'un-machined, unpainted') is required by Meter plant for manufacturing of 'G-4 Gallus 2000' Gas meters.

INVITATION:

The quotations were invited through press only from pre-qualified manufacturers of parts for 'G-4 Gallus 2000' Gas meters.

Due to different indices of Upper and Lower Cases, the rates from the bidder have been obtained on per pieces basis.

Bidders quoted different rates per piece (for Upper & Lower Cases), but after price rationalization meeting they all are agreed for Rs.330 per set.

2. Invitations of Bids

Bids were opened publically in presence of the representative of Material Management & Finance Departments.

Quot#	Vendor Name	Item	Resp.	GST	Bid Amount	BB.Amount	Comm.Stsus
6733	PAKISTAN MACHINE TOOL FACTORY (PVT) LTD.	2	2		29,700,000.00		Non Compliant
6732	SYED BHAIS (PVT) LIMITED,	2	2	EXC	29,700,000.00	122,000.00	Non Compliant
6735	SIGMA INDUSTRIES (PVT) LIMITED,	2	2	EXC	29,700,000.00	340,000.00	Non Compliant
6734	ALI MACHINE TOOL CO,	2	2	EXC	29,700,000.00	657,000.00	Compliant

Technical Evaluation has been carried out by DGM (MP) vide memo # DGM (MP)/A-35/653/2007 dated 19.03.2007 (Flag 'C').

* They are exempted for submission of bid bond and GST.

3. Rate Comparision (Flag 'B')

1 51035013 COMPONENTS FOR `G4 GALLUS 2000' GAS METERS|CASE UPPER (UN-MACHINED & UN-PAINTED) AS PER DWG. & SPECS. MP-UC-D4002R01

Quot.#	Venodor Name	Quantity	Rate	Value	Com.	Tech.	Rank
6735	SIGMA INDUSTRIES (PVT) LIMITED,	90,000.00	170.0000	15,300,000.00	C	C	1
6734	ALI MACHINE TOOL CO,	90,000.00	171.0000	15,390,000.00	C	C	2

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6732	SYED BHAIS (PVT) LIMITED,	90,000.00	173.2500	15,592,500.00	C	C	3
6733	PAKISTAN MACHINE TOOL FACTORY (PVT) LTD.	90,000.00	176.0000	15,840,000.00	C	C	4

Last Purchase Order Details	Order#	Date	Rate	Vendor	On Stock
	4405	15-05-07	173.25	SYED BHAIS (PVT) LIMITED,	37324

Vendor Name	Comments
SIGMA INDUSTRIES (PVT) LIMITED,	Same remarks as mentioned below.

2 51035023 COMPONENTS FOR `G4 GALLUS 2000' GAS METERS|CASE LOWER (UN-MACHINED & UN-PAINTED) AS PER DWG. & SPECS. MP-LC-D4003R04

Quot.#	Venodor Name	Quantity	Rate	Value	Com.	Tech.	Rank
6733	PAKISTAN MACHINE TOOL FACTORY (PVT) LTD.	90,000.00	154.0000	13,860,000.00	C	C	1
6732	SYED BHAIS (PVT) LIMITED,	90,000.00	156.7500	14,107,500.00	C	C	2
6734	ALI MACHINE TOOL CO,	90,000.00	159.0000	14,310,000.00	C	C	3
6735	SIGMA INDUSTRIES (PVT) LIMITED,	90,000.00	160.0000	14,400,000.00	C	C	4

Last Purchase Order Details	Order#	Date	Rate	Vendor	On Stock
	4405	15-05-07	156.75	SYED BHAIS (PVT) LIMITED,	35934

Vendor Name	Comments
PAKISTAN MACHINE TOOL FACTORY (PVT) LTD.	Due to different indices (Upper and Lower Cases), rates are obtained on per piece basis.
SYED BHAIS (PVT) LIMITED,	All the bidders were quoted different rates of Upper & Lower Cases on per piece basis, but their rates are similar on per set i.e. Rs.330. They have initially quoted rate of Rs.208 per piece for Upper Case and Rs.182 per piece for Lower case,but later reduced the rate to Rs.182 and Rs.154 per piece accordingly as a gesture of goodwill (Flag D3).The quoted cost of the set was Rs.390 per set and after reducing the cost is Rs.330 per set.
ALI MACHINE TOOL CO,	They have initially quoted rate of Rs.184.80 per piece of Upper Case and Rs.167.20 per piece for Lower case,but later reduced the rate to Rs.173.25 and Rs.156.75 per piece accordingly as a gesture of goodwill (Flag D2).The quoted cost of the set was Rs.352 and after reducing, the cost is Rs.330 per set.
SIGMA INDUSTRIES (PVT) LIMITED,	They have initially quoted rate of Rs.193 per piece for Upper Case and Rs.172 per piece for Lower Case,but later reduced the rate to Rs.171 per piece and Rs.159 per piece accordingly as a gesture of goodwill (Flag D1).The quoted cost of the set was Rs.365 and after reducing, the cost is Rs.330 per set. They have initially quoted rate of Rs.178.50 per piece for Upper Case and Rs.161.50 per piece for Lower case,but later reduced the rate to Rs.170 per piece and Rs.160 per piece accordingly as a gesture of goodwill (Flag D4).The quoted cost of the set was Rs.340 and after reducing, the cost is Rs.330 per set.

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7. Conclusion and Recommendations

Based on offered delivery schedules and performance of the vendors against previous orders, DGM (MP) has recommended to place order as per following details:-

1. Ali Machine Tool Company:

Order No.3990 for 60,000 sets was placed on 06.03.2007 with order delivery schedule 17000 sets per month. They have delivered 15,360 sets upto 30-03-2007 as against 12750 sets i.e. an average 19,200 sets per month. They are therefore considerably ahead the agreed delivery schedule.

Their quality has been good and as per specification and requirement.

As the track record of the supplier about their rate of deliveries and quality have been significantly very good so an order for 29,000 sets is recommended on them @ 14,500 sets/month.

2. Pakistan Machine Tool Factory (Pvt) Ltd.

Order Nos.3300 for 10,000 was placed on 02.11.2006 with 1,300 sets per month. They have delivered 10,000 sets upto 30.03.2007 against 6,500 sets i.e. an average 2,000 sets per month. They are therefore considerably ahead the agreed delivery schedule.

Their quality has been acceptable.

As such order for 22,000 sets is recommended on them @ 11,000 sets per month.

It is to be pointed out that as compared to previous orders now larger quantity is recommended due to increase in their production capability after installing new machinery as confirmed by them in the meeting.

3. Syed Bhais (Pvt.) Ltd

Order No.3294 for 15,000 sets was placed on 02.11.2006 with order delivery schedule 4,700 sets per month. They have delivered 15,000 sets upto 03-02-2007 against 15,000 sets an average 4,700 sets per month. They have met the order delivery schedule.

Their quality has been good.

As such order for 10,000 sets is recommended on them @ 5,000 sets per month.

4. Sigma Industries (Pvt.) Ltd.

Order No.3992 for 10,000 sets was placed on 06.03.2007 with order delivery schedule 3,700 sets per month. They have delivered 4,192 sets upto 30.03.2007 against 2,800 sets an average 5,200 sets per month. They are therefore considerably ahead the agreed delivery schedule. Their quality has been good.

As such order for 29,000 sets is recommended on them @ 14,500 sets per month.

It is to be pointed out that as compared to previous orders now larger quantity is recommended due to increase in their production capability after installing new machinery as confirmed by them in the meeting.

Vendor	Item Code	Quantity	Price	Value	Validity	Delivery Schedule
ALI MACHINE TOOL CO,	51035013	29000	171.000	4,959,000.00		14500 Sets/Months
	Remarks					
	51035023	29000	159.000	4,611,000.00		14500 Sets/Months
	Remarks	Rs.330 per set				
Supplier Total				9,570,000.00	GST	EXCLUSIVE

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PAKISTAN MACHINE TOOL FACTORY (PVT) LTD.	51035013	22000	176.000	3,872,000.00		11000 Sets/Months
	Remarks					
	51035023	22000	154.000	3,388,000.00		11000 Sets/Months
	Remarks	Rs.330 per set				
	Supplier Total				7,260,000.00	GST
SIGMA INDUSTRIES (PVT) LIMITED,	51035013	29000	170.000	4,930,000.00		14500 Sets/Months
	Remarks					
	51035023	29000	160.000	4,640,000.00		14500 Sets/Months
	Remarks	Rs.330 per set				
	Supplier Total				9,570,000.00	GST
SYED BHAIS (PVT) LIMITED,	51035013	10000	173.250	1,732,500.00		5000 Item/Month
	Remarks					
	51035023	10000	156.750	1,567,500.00		5000 Item/Month
	Remarks	Rs.330 per set				
	Supplier Total				3,300,000.00	GST
Grand Total				29,700,000.00		

8. Summary Of Purchase Orders

Quot#	Vendor Name	GST	Value (PKR)
6732	SYED BHAIS (PVT) LIMITED,	EXCLUSIVE	3,300,000.00
6733	PAKISTAN MACHINE TOOL FACTORY (PVT) LTD.	EXEMPTED	7,260,000.00
6734	ALI MACHINE TOOL CO,	EXCLUSIVE	9,570,000.00
6735	SIGMA INDUSTRIES (PVT) LIMITED,	EXCLUSIVE	9,570,000.00
Grand Total			29,700,000.00