



Evaluation Report

WORKSHOP TOOLS

RFQ Number	1782	Type	PRESS TENDER	Issue Date	08-DEC-06	Opening	08-DEC-06 / 17:00
Bid Validity	08-MAR-07	Tech Eval. Sent	11-DEC-06	Tech Eval Recvd	11-JAN-07		

1. Requisition Details	
1	CC135870 WORKSHOP EQUIPMENTS MACHINE PIPE SQUEEZING A/W. HYDRAULIC PUMPS FOR SQUEEZING 3/4" - 2" STEEL PIPE (AS PER SPECS)
2	CC135910 WORKSHOP TOOLS MACHINE PE PIPE SQUEEZING 90mm TO 180mm (AS PER SPECIFICATIONS ATTACHED)

2. Invitation Of Bids										
Bids were opened publically in presence of the representative of Material Management & Finance Departments.										
Quot#	Vendor Name	Item	Resp	Bid Amount	Curr	FOB	Freight	BB.Amount	Cur	COM
5417	INNOGE/PE INDUSTRIES	2	2	30,662.99	EUR		1613.93	646.00	EUR	C
5416	GECO SYSTEM SPA	2	2	38,350.00	EUR		135	769.70	EUR	C
5423	CONNECTRA FUSION	2	2	49,678.00	USD		400	15,000.00	PKR	C
5422	HAKIMI TRADERS	2	2	572,178.00	PKR			13,200.00		C
5414	MOHAMMAD AHMAD & CO	2	2	4,343,000.00	PKR			86,860.00		C
5415	FUSION PROVIDA LIMITED	2	1	814.92	GBP		180.50	2,536.00	PKR	C
5425	CROMWELL INTERNATIONAL	2	1	1,800.00	GBP		90			C
5421	TOTAL ENERGY SERVICES (PRIVATE) LIMITED	2	1	371,385.00	PKR			10,000.00		C
5419	BASE WELDING CO.	2	1	771,000.00	PKR			15,420.00		C
5418	SANDRILL	2	1	1,190,000.00	PKR			23,800.00		C
5424	IZUMI PRODUCTS COMPANY	2	1	2,210,000.00	JPY		110500	28,100.00	PKR	C

Technical Evaluation:
 Technical evaluation was carried out by Distribution Sindh, vide their comments dated 05.12.2006 and memo No.U&O/Tech. Eval. (060/1782)/05-06 dated 10.01.2007 and they determined M/s.Hakimi Traders were technically non-compliant as they have offered 12 tonnes against specification requirement of 15 tonnes squeezing force machine of 3/4" - 2".

Accordingly, evaluation reported was submitted for approval in favour of M/s.Innoge on technically lowest basis and it was approved on 01.02.2007 by the management.

In the meantime, against the requirement of Dist. SITE, the same machine was tested by them and they determined technically compliant.

MM Deptt. has immediately hold the order and advised to Dist. Hyderabad for physical testing of squeezing machine at Karachi. Chief Engineer of Hyd. has tested the squeezing machine at Karachi and determined fully technically compliant vide their memo No. _____ dated _____.

There is the hige difference (approx. Rs.2,500,000/-) between the landed cost of machaines offered by M/s.Innoge and Hakimi Traders.

Hence revised evaluation report is submitted for approval.



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The technical comments for squeezing machine 90mm to 180mm are mentioned against respective item.

3. Rate Comparison

1	CC135870	WORKSHOP EQUIPMENTS MACHINE PIPE SQUEEZING A/W. HYDRAULIC PUMPS FOR SQUEEZING 3/4" - 2" STEEL PIPE (AS PER SPECS)	Qty : 17
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Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank
HAKIMI TRADERS	5422	30,435.00	517,395.00		PKR	1.00	517,395.00		C	C	1
IZUMI PRODUCTS COMPANY	5424	130,000.00	2,210,000.00		JPY	0.51	1,182,526.80		C	NC	2
SANDRILL	5418	70,000.00	1,190,000.00		PKR	1.00	1,190,000.00		C	NC	3
INNOGE/PE INDUSTRIES	5417	1,664.50	28,296.50		EUR	76.58	2,281,002.01		C	C	4
CONNECTRA FUSION	5423	2,384.00	40,528.00		USD	60.70	2,479,857.56		C	NC	5
GECO SYSTEM SPA	5416	2,150.00	36,550.00		EUR	76.58	2,808,852.06		C	C	6
MOHAMMAD AHMAD & CO	5414	217,000.00	3,689,000.00		PKR	1.00	3,689,000.00		C	C	7
FUSION PROVIDA LIMITED	5415	N/Q			GBP	113.54					8
BASE WELDING CO.	5419	N/Q			PKR	1.00					9
CROMWELL INTERNATIONAL	5425	N/Q			GBP	113.54					10
TOTAL ENERGY SERVICES (PRI	5421	N/Q			PKR	1.00					11

Last PO Details	Ord#	Date	Curr	Prev. Price	Vendor	Qty	Unit	Stock
	2378	20-04-06	PKR	64900	SANDRILL	9	Each	N/A

2	CC135910	WORKSHOP TOOLS MACHINE PE PIPE SQUEEZING 90mm TO 180mm (AS PER SPECIFICATIONS ATTACHED)	Qty : 3
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Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank
HAKIMI TRADERS	5422	18,261.00	54,783.00		PKR	1.00	54,783.00		C	NC	1
FUSION PROVIDA LIMITED	5415	271.64	814.92		GBP	113.54	113,019.99		C	NC	2
GECO SYSTEM SPA	5416	600.00	1,800.00		EUR	76.58	138,329.24		C	NC	3
INNOGE/PE INDUSTRIES	5417	788.83	2,366.49		EUR	76.58	190,764.53		C	C	4
CROMWELL INTERNATIONAL	5425	600.00	1,800.00		GBP	113.54	214,590.60		C	C	5
TOTAL ENERGY SERVICES (PRI	5421	123,795.00	371,385.00		PKR	1.00	371,385.00		C	NC	6
CONNECTRA FUSION	5423	3,050.00	9,150.00		USD	60.70	559,877.04		C	NC	7
MOHAMMAD AHMAD & CO	5414	218,000.00	654,000.00		PKR	1.00	654,000.00		C	C	8
BASE WELDING CO.	5419	257,000.00	771,000.00		PKR	1.00	771,000.00		C	C	9
SANDRILL	5418	N/Q			PKR	1.00					10
IZUMI PRODUCTS COMPANY	5424	N/Q			JPY	0.51					11

Last PO Details	Ord#	Date	Curr	Prev. Price	Vendor	Qty	Unit	Stock
	2502	10-05-06	EUR	788.83	INNOGE/PE INDUSTRIES	6	Each	N/A

Quot.#	Comments
5422	M/s.Hakimi did not submit the literature/catalogue. In response to our enquiry, they informed that no literatures/catalogues/sample are available with them.
5416	M/s.Geco submitted catalogue and it is not as per tender specification on various values e.g. squeezing force, pressure, protection, etc.
5415	M/s.Fusion have submitted literature on our request but they did not specify the Squeezing Force.



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4. Conclusion and Recommendations

In view of above, solicit your approval for placement of orders on FOB (by sea) basis on M/s.Innoge and FOR basis on M/s.Hakimi Traders as recommended below:

Vendor	Item Code	Unit	Quantity	Price	Cur	Value
HAKIMI TRADERS	CC135870	EACH	17	30435	PKR	517,395.00
Supplier Total (FOB)						517,395.00
ADD (FOB Charges)						0.00
Value (FOB)						0.00
ADD (Freight Charges)						0.00
Value (C&F)						0.00
Equivalent Value in US \$						8,623.25

INNOGE/PE INDUSTRIES	CC135910	EACH	3	788.83	EUR	2,366.49
Supplier Total (FOB)						2,366.49
ADD (FOB Charges)						0.00
Value (FOB)						0.00
ADD (Freight Charges)						0.00
Value (C&F)						0.00
Equivalent Value in US \$						3,020.43

5. Summary Of Purchase Orders

Quot#	Vendor Name	Curr	Total Value	
5422	HAKIMI TRADERS	PKR	FOB	517,395.00
L.Agent				
5417	INNOGE/PE INDUSTRIES	EUR	FOB	2,366.49
L.Agent	EDNICS ENGINEERING,			
Total Order(s) Value Equivalent to US\$				11,643.68



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Material Management

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