



Evaluation Report

TURBINE METERS/PRESSURE RECORDERS/GAUGES FOR ACPL PHASE-II FROM SURJANI TO HITE

RFQ Number	1686	Type	PRESS TENDER	Issue Date	20-NOV-06	Opening	08-JAN-07 / 15:00
		Validity	08-APR-07	Tech Eval. Sent	09-JAN-07	Tech Eval Recvd	13-FEB-07

1. Requisition Details		
1	53265333	PRESSURE GUAGES GUAGE PRESSURE 4.5" DIAL, 0-1000 PSIG, 1/2" NPTM BOTT. CONN. (AS PER SPEC. CLAUSE 4)
2	30220123	PRESSURE RECORDERS CHART DRIVE(ELECTRONIC) BATTERY OPERATED WITH SELECTOR SWITCH FOR DAILY/WEEKLY ROTATION AND MULTI ADJUSTMENT BASE PLATE.
3	30221573	PRESSURE RECORDERS RECORDER PRESSURE 2PEN, RANGE 0-200 & 0-1000 PSIG (AS PER SPECS. ANX-1/03 ATTACHED)
4	30250623	SELF ADJUST TURBINE METERS WITH ELECTRONIC VOLUME CORRECTOR AXIAL FLOW TYPE 12" FLANGED END CLASS 150 RF,CAPACITY 138,000 TO 142,000 ACFH AT 14.65PSIA PRESSURE WITH APPROXIMATE DIFFRENTIAL OF 2.5" TO 3"W.C PRESSURE DROP(AS PER SPECS. CL-2)

2. Invitation Of Bids

Bids were opened publically in presence of the representative of Material Management & Finance Departments.

Quot#	Vendor Name	Item	Resp	Bid Amount	Curr	FOB	Freight	BB.Amount	Cur	COM
5733	PROCYON SUPPLY INC;	4	3	1,474.56	GBP	155	250	5,200.00	PKR	C
5728	INDENTORS INTERNATIONAL,	4	3	2,050.00	USD	475	350	5,000.00	PKR	C
5731	PETERSON INSTRUMENTS (CANADA)	4	2	1,385.00	USD		290	2,000.00	PKR	C
5734	SIVA & ASSOCIATES INC.	4	2	2,419.00	USD		300	3,500.00	PKR	C
5727	NUOVA FIMA SPA	4	1	1,019.40	EUR		149.92	3,000.00	PKR	C
5729	I.F.G. DE WIT B.V.	4	1	1,684.30	EUR		190	4,600.00	PKR	C
5732	SENSUS METERING SYSTEM	4	1	133,144.12	USD			3,329.14	USD	C

Complete case file was sent to A/GM (P&D) for technical comments on 09.01.2007, who advised their comments vide memo ref. P&D/Dist/6124 dated 18.01.2007, P&D/Dist/6236 dated 12.02.2007 and comments thereon dated 06.03.2007, after obtaining responses from the bidders as under:

3. Rate Comparison

1	53265333	PRESSURE GUAGES GUAGE PRESSURE 4.5" DIAL, 0-1000 PSIG, 1/2" NPTM BOTT. CONN. (AS PER SPEC. CLAUSE 4)	Qty : 10								
Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank
INDENTORS INTERNATIONAL,	5728	90.00	1,108.54	1,262.20	USD	60.95	76,930.79	100,010.03	C	NC	1



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NUOVA FIMA SPA	5727	101.94	1,019.40	1,169.32	EUR	80.40	94,013.33	122,217.33	C	C	2
PROCYON SUPPLY INC;	5733	69.12	763.86	881.04	GBP	118.99	104,835.40	136,286.01	C	C	3
I.F.G. DE WIT B.V.	5729	168.43	1,684.30	1,874.30	EUR	80.40	150,693.72	195,901.84	C	NC	4
PETERSON INSTRUMENTS (CAI	5731	N/Q			USD	60.95					5
SENSUS METERING SYSTEM	5732	N/Q			USD	60.95					6
SIVA & ASSOCIATES INC.	5734	N/Q			USD	60.95					7

Last PO Details	Ord#	Date	Curr	Prev. Price	Vendor	Qty	Unit	Stock
							Each	N/A

Quot.#	Comments
5728	<p>The lowest bidder M/s. Indentors International, USA have been determined technically non-compliant due to the following reasons:</p> <ul style="list-style-type: none"> i. They have not mentioned name of the manufacturer and details of material clearly and their compliance to tender Clause 4.1, Section IV, Volume II regarding material specifications. ii. They have not submitted original technical literature of the manufacturer as per tender Clause 1.3, Section IV, Volume II. iii. They have not submitted valid ISO certificate of the manufacturer as per tender Clause 1.8, Section IV, Volume II. iv. They have not submitted Letter of authorization from manufacturer as per tender Clause 16.1 (a), Section I, Volume I. <p>The above clarifications / documents were requested on 17.01.2007, which they failed to submit till 19.02.2007:</p> <p>The 2nd lowest bidder M/s. Nuova Fima SPA, Italy is technically compliant.</p> <p>NOTE: 07 Nos. Pressure Gauges 4.5" dial SS, ?" bottom connection has been procured @ USD 75 from Era Automation, Singapore of ERA Singapore make against PO-2199 dated 17.03.2006.</p>

2	30220123	PRESSURE RECORDERS CHART DRIVE(ELECTRONIC) BATTERY OPERATED WITH SELECTOR SWITCH FOR DAILY/WEEKLY ROTATION AND MULTI ADJUSTMENT BASE PLATE.	Qty : 1
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Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank
INDENTORS INTERNATIONAL,	5728	104.00	128.10	145.85	USD	60.95	8,889.78	11,556.71	C	NC	1
PETERSON INSTRUMENTS (CAI	5731	135.00	135.00	163.27	USD	60.95	9,951.13	12,936.47	C	C	2
PROCYON SUPPLY INC;	5733	176.64	195.21	225.16	GBP	118.99	26,791.27	34,828.65	C	C	3
SIVA & ASSOCIATES INC.	5734	404.00	404.00	454.10	USD	60.95	27,677.60	35,980.88	C	C	4
NUOVA FIMA SPA	5727	N/Q			EUR	80.40					5
SENSUS METERING SYSTEM	5732	N/Q			USD	60.95					6
I.F.G. DE WIT B.V.	5729	N/Q			EUR	80.40					7

Last PO Details	Ord#	Date	Curr	Prev. Price	Vendor	Qty	Unit	Stock
							Each	N/A

Quot.#	Comments
5728	<p>The lowest bidder M/s. Indentors International, USA have been determined technically non-compliant due to the following reason:</p> <ul style="list-style-type: none"> i. They have not submitted Letter of authorization from manufacturer as per tender Clause 16.1 (a), Section I, Volume I. <p>The 2nd lowest bidder M/s. Peterson Instruments, Canada is technically compliant.</p> <p>NOTE: The item has not been procured in recent past; therefore no previous price is available. However 05 Nos. Chart Drives for Single Pen Recorder ranging 0-150 has been procured @ USD 121.25 from Peterson Instruments against PO-2197 date 17.03.2006.</p>

Qty :



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3	30221573	PRESSURE RECORDERS RECORDER PRESSURE 2PEN, RANGE 0-200 & 0-1000 PSIG (AS PER SPECS. ANX-1/03 ATTACHED)	1
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Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank
INDENTORS INTERNATIONAL,	5728	1,046.00	1,288.37	1,466.95	USD	60.95	89,410.68	116,233.88	C	NC	1
PROCYON SUPPLY INC:	5733	606.72	670.50	773.36	GBP	118.99	92,022.18	119,628.83	C	C	2
PETERSON INSTRUMENTS (CA	5731	1,250.00	1,250.00	1,511.73	USD	60.95	92,140.12	119,782.15	C	C	3
SIVA & ASSOCIATES INC.	5734	2,015.00	2,015.00	2,264.90	USD	60.95	138,045.45	179,459.09	C	C	4
NUOVA FIMA SPA	5727	N/Q			EUR	80.40					5
SENSUS METERING SYSTEM	5732	N/Q			USD	60.95					6
I.F.G. DE WIT B.V.	5729	N/Q			EUR	80.40					7

Last PO Details	Ord#	Date	Curr	Prev. Price	Vendor	Qty	Unit	Stock
							Each	N/A

Quot.#	Comments
5728	<p>The lowest bidder M/s. Indentors International, USA have been determined technically non-compliant due to the reasons mentioned at Item Sr. No. 3.</p> <p>The 2nd lowest bidder M/s. Procyon Supply Inc., USA is technically compliant but due to uneconomical order value of 01 item only i.e., # 736.78 , (the price impact is Rs. 4,470.55), the item is recommended to be purchase from 3rd lowest bidder M/s. Peterson Instruments, Canada.</p> <p>NOTE: The item has not been procured in recent past; therefore no previous price is available. However 120 Nos. Two Pen Pressure Recorders ranging 0-100 & 0-200 PSIG have been procured @ USD 681.10 from Instrumentation and Control against PO-3580 date 21.12.2006.</p>

4	30250623	SELF ADJUST TURBINE METERS WITH ELECTRONIC VOLUME CORRECTOR AXIAL FLOW TYPE 12" FLANGED END CLASS 150 RF,CAPACITY 138,000 TO 142,000 ACFH AT 14.65PSIA PRESSURE WITH APPROXIMATE DIFFERENTIAL OF 2.5" TO 3"W.C PRESSURE DROP(AS PER SPECS. CL-2)	Qty : 4
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Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank
SENSUS METERING SYSTEM	5732	33,286.03	133,144.12	133,144.12	USD	60.95	8,115,134.11	10,549,674.35	C	C	1
NUOVA FIMA SPA	5727	N/Q			EUR	80.40					2
PETERSON INSTRUMENTS (CA	5731	N/Q			USD	60.95					3
I.F.G. DE WIT B.V.	5729	N/Q			EUR	80.40					4
SIVA & ASSOCIATES INC.	5734	N/Q			USD	60.95					5
PROCYON SUPPLY INC:	5733	N/Q			GBP	118.99					6
INDENTORS INTERNATIONAL,	5728	N/Q			USD	60.95					7

Last PO Details	Ord#	Date	Curr	Prev. Price	Vendor	Qty	Unit	Stock
	2345	10-04-06	USD	32536.72	SENSUS METERING SYSTEM	3	Each	0
	4271	24-04-07	USD	33286.03	SENSUS METERING SYSTEM	4		

Quot.#	Comments
5732	The only bidder M/s. Sensus Metering System, USA is technically compliant.

Other Terms & Conditions (M/s. Peterson Instruments, Canada L/A: Shusta & Shamber):
 Country of origin: Switzerland
 Price Validity: 90 days after bid closing
 Delivery: to commence within 02 weeks after receipt of purchase order and shall complete delivery of all items specified in contract (TWO WEEKS) calculated from the date of receipt of Letter of credit / advance payment.
 Payment Terms: prefer in advance by Bank Draft



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Other Terms & Conditions (M/s. Sensus Metering System, USA L/A: Gas Engineering & Technology (Pvt.) Ltd.):
Country of origin: USA
Price Validity: 120 days from bid opening.

Other Terms & Conditions (M/s. Nuova Fiam SPA, Italy L/A: Abgurt (Pvt.) Ltd.):
Price Validity: 3 months.
Delivery: 10 working weeks



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4. Conclusion and Recommendations

It is recommended that the purchase order may be placed on technically compliant and commercially lowest bidders as under:-

Vendor	Item Code	Unit	Quantity	Price	Cur	Value
NUOVA FIMA SPA	53265333	EACH	10	101.94	EUR	1,019.40
Supplier Total (C&F)						1,019.40
ADD (FOB Charges)						0.00
Value (FOB)						0.00
ADD (Freight Charges)						149.92
Value (C&F)						149.92
Equivalent Value in US \$						1,566.89

PETERSON INSTRUMENTS (CANADA)	30220123	EACH	1	135	USD	135.00
	30221573	EACH	1	1250	USD	1,250.00
Supplier Total (C&F)						1,385.00
ADD (FOB Charges)						0.00
Value (FOB)						0.00
ADD (Freight Charges)						290.00
Value (C&F)						290.00
Equivalent Value in US \$						1,675.00

SENSUS METERING SYSTEM	30250623	EACH	4	33286.03	USD	133,144.12
Supplier Total (C&F)						133,144.12
ADD (FOB Charges)						0.00
Value (FOB)						0.00
ADD (Freight Charges)						0.00
Value (C&F)						0.00
Equivalent Value in US \$						133,144.12

5. Summary Of Purchase Orders

Quot#	Vendor Name	Curr	Total Value	
5727	NUOVA FIMA SPA	EUR	C&F	1,169.32
L.Agent	ABGURT(PVT) LIMITED. ,			
5732	SENSUS METERING SYSTEM	USD	C&F	133,144.12
L.Agent	GAS ENGINEERING & TECHNOLOGY (PVT) LTD			
5731	PETERSON INSTRUMENTS (CANADA)	USD	C&F	1,675.00
L.Agent	SHUSTA & SHAMBER,			

Total Order(s) Value Equivalent to US\$



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Material Management

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136,386.01