



# Evaluation Report

RFQ Number	1481	Type	PRESS TENDER	Issue Date	03-OCT-06	Opening	14-NOV-06 / 15:00
		Validity	12-FEB-07	Tech Eval. Sent	15-NOV-06	Tech Eval Recvd	11-JAN-07

## 1. Requisition Details

1	05150033	LUBRICATED TAPER PLUG VALVES   CAST IRON PLUG VALVE 4" x CLASS 125 FLANGED ENDS FF (AS PER SPECS. PV-002/06)
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Invitation of Bids:  
The bids were invited under two envelope bidding system i.e. i) technical proposal and ii) commercial proposal, to be submitted together in separate sealed envelope. Technical and financial offers from the following bidders were received:

- i) Serck Audco, UK
- ii) So Safe, UAE
- iii) DDM Oil & Gas, Netherland
- iv) Pipeline Gulf, UAE
- v) Valtronic, Dubai

Technical Evaluation:  
Technical evaluation was carried out by Distribution Department, vide memo No.CE/MCU/364 dated 10 January 2007. Following bidders are determined technically non-compliant.

- i) So Safe, UAE - conditionally compliant and recommended a trial order for 10 valves.
- ii) DDM Oil & Gas, Netherland
- iii) Pipeline Gulf, UAE
- iv) Valtronic, Dubai

Detailed reasons of non-compliance are mentioned in the Management approval, placed at Flag 'A'.

Accordingly commercial bids of non-compliant bidders were returned un-opened.

2	05150043	LUBRICATED TAPER PLUG VALVES   CAST IRON PLUG VALVE 6" x CLASS 125 FLANGED ENDS FF (AS PER SPECS. PV-002/06)
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**3 05150053 LUBRICATED TAPER PLUG VALVES | CAST IRON PLUG VALVE 8" x CLASS 125 FLANGED ENDS FF (AS PER SPECS. PV-002/06)**

**Invitation of Bids:**  
The bids were invited under two envelope bidding system i.e. i) technical proposal and ii) commercial proposal, to be submitted together in separate sealed envelope. Technical and financial offers from the following bidders were received:

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**Technical Evaluation:**  
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- i) So Safe, UAE - conditionally compliant and recommended a trial order for 10 valves.
- ii) DDM Oil & Gas, Netherland
- iii) Pipeline Gulf, UAE
- iv) Valtronic, Dubai

Detailed reasons of non-compliance are mentioned in the Management approval, placed at Flag 'A'.  
Accordingly commercial bids of non-compliant bidders were returned un-opened.

## 2. Invitation Of Bids

Bids were opened publically in presence of the representative of Material Management & Finance Departments.

Quot#	Vendor Name	Item	Resp	Bid Amount	Curr	FOB	Freight	BB.Amount	Cur	COM
6770	SERCK AUDCO VALVES	3	3	89,400.00	GBP		2360	1,600.00	GBP	C
6769	SOSAFE INTERNATIONAL	3	3	164,959.20	USD		8247.96	212,000.00	PKR	C

## 3. Rate Comparison

1	05150033	LUBRICATED TAPER PLUG VALVES   CAST IRON PLUG VALVE 4" x CLASS 125 FLANGED ENDS FF (AS PER SPECS. PV-002/06)						Qty : 360			
Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank
SERCK AUDCO VALVES	6770	130.00	46,800.00		GBP	118.27	5,681,151.04		C	C	1



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SOSAFE INTERNATIONAL	6769	274.40	98,784.00		USD	60.78	6,304,296.10		C	C	2
Last PO Details		Ord#	Date	Curr	Prev. Price	Vendor		Qty	Unit	Stock	
		863	23-09-05	PKR	17880	PAKMACO (PRIVATE)LIMITED		300	Each	61	
		4259	23-04-07	PKR	17880	PAKMACO (PRIVATE)LIMITED		150			
		2179	16-03-06	PKR	17880	PAKMACO (PVT) LTD KARACHI		300			
		4025	09-03-07	PKR	17880	PAKMACO (PRIVATE)LIMITED		45			
		4026	12-03-07	PKR	14052	FAKHRI TRADERS		100			
		4260	23-04-07	GBP	130	SERCK AUDCO VALVES		360			
		4423	18-05-07	PKR	17880	PAKMACO (PRIVATE)LIMITED		50			

2	05150043	LUBRICATED TAPER PLUG VALVES   CAST IRON PLUG VALVE 6" x CLASS 125 FLANGED ENDS FF (AS PER SPECS. PV-002/06)							Qty : 100			
Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank	
SOSAFE INTERNATIONAL	6769	571.80	57,180.00		USD	60.78	3,649,170.42		C	C	1	
SERCK AUDCO VALVES	6770	382.00	38,200.00		GBP	118.27	4,637,178.84		C	C	2	

Last PO Details		Ord#	Date	Curr	Prev. Price	Vendor		Qty	Unit	Stock	
		863	23-09-05	PKR	53200	PAKMACO (PRIVATE)LIMITED		50	Each	25	
		3390	17-11-06	PKR	53200	PAKMACO (PRIVATE)LIMITED		6			
		4259	23-04-07	PKR	53200	PAKMACO (PRIVATE)LIMITED		15			
		3105	11-09-06	GBP	439	SERCK AUDCO VALVES		50			
		4260	23-04-07	GBP	382	SERCK AUDCO VALVES		50			
		4261	23-04-07	USD	571.8	EXCLAIM FZC		10			
		4423	18-05-07	PKR	53200	PAKMACO (PRIVATE)LIMITED		10			

3	05150053	LUBRICATED TAPER PLUG VALVES   CAST IRON PLUG VALVE 8" x CLASS 125 FLANGED ENDS FF (AS PER SPECS. PV-002/06)							Qty : 8			
Vendor Name	QUT#	Unit Rate	Value (FOB)	Value (C&F)	Cur	Exch. Rate	Val (CF/FOB) PKR	Landed Cost (PKR)	CM	TE	Rank	
SERCK AUDCO VALVES	6770	550.00	4,400.00		GBP	118.27	534,125.31		C	C	1	
SOSAFE INTERNATIONAL	6769	1,124.40	8,995.20		USD	60.78	574,064.67		C	C	2	

Last PO Details		Ord#	Date	Curr	Prev. Price	Vendor		Qty	Unit	Stock	
		3389	17-11-06	PKR	76500	PAKMACO (PVT) LTD KARACHI		12	Each	0	
		3390	17-11-06	PKR	76500	PAKMACO (PRIVATE)LIMITED		6			
		3924	23-02-07	PKR	76500	PAKMACO (PRIVATE)LIMITED		1			
		4034	12-03-07	PKR	67826.086	KHAN TRADERS		8			
		4024	09-03-07	PKR	76500	PAKMACO (PRIVATE)LIMITED		4			
		4026	12-03-07	PKR	68852	FAKHRI TRADERS		30			
		4260	23-04-07	GBP	550	SERCK AUDCO VALVES		8			
		4423	18-05-07	PKR	76500	PAKMACO (PRIVATE)LIMITED		8			



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## 4. Conclusion and Recommendations

M/s.Serck Audco, UK are the lowest in items # 1 & 3 and placement of order is recommended in their favour accordingly.

M/s.So-Safe, UAE (Origin China), are the lowest in item # 2 and their price is approx. 21% lower than the Serck Audco price. Although they have not submitted sample of cast iron plug valve but they have submitted sample of steel plug valve which was found ok. Hence on the basis of steel plug valve result, a trial order for 10 valves is recommended on for the So-Safe 6" Cast Iron Plug Valves. Order of 40 Nos. out of 90 Nos. valves will be kept on hold and will be considered on receipt of satisfactory report of trial order's valves from So-Safe. For balance 50 Nos. valves order is recommended on M/s.Serck Audco, UK to maintain the stock position.

In view of above, solicit your approval for placement of following orders on FOB (by sea) basis as recommended below:

Vendor	Item Code	Unit	Quantity	Price	Cur	Value	
SERCK AUDCO VALVES	05150033	EACH	360	130	GBP	46,800.00	
	05150043	EACH	50	382	GBP	19,100.00	
	05150053	EACH	8	550	GBP	4,400.00	
	<b>Supplier Total ( FOB )</b>						<b>70,300.00</b>
	ADD ( FOB Charges )						0.00
	<b>Value (FOB)</b>						<b>0.00</b>
	ADD ( Freight Charges )						0.00
	<b>Value (C&amp;F)</b>						<b>0.00</b>
	<b>Equivalent Value in US \$</b>						<b>138,573.02</b>

SOSAFE INTERNATIONAL	05150043	EACH	10	571.8	USD	5,718.00
SOSAFE INTERNATIONAL	<b>Supplier Total ( FOB )</b>					<b>5,718.00</b>
	ADD ( FOB Charges )					0.00
	<b>Value (FOB)</b>					<b>0.00</b>
	ADD ( Freight Charges )					0.00
	<b>Value (C&amp;F)</b>					<b>0.00</b>
<b>Equivalent Value in US \$</b>						<b>5,718.00</b>

## 5. Summary Of Purchase Orders

Quot#	Vendor Name	Curr	Total Value	
<b>6770</b>	<b>SERCK AUDCO VALVES</b>	<b>GBP</b>	<b>FOB</b>	<b>89,400.00</b>
<b>L.Agent</b>	PAKMACO (PVT) LTD KARACHI			
<b>6769</b>	<b>SOSAFE INTERNATIONAL</b>	<b>USD</b>	<b>FOB</b>	<b>57,180.00</b>
<b>L.Agent</b>	M. TEC ENTERPRISE			

**Total Order(s) Value Equivalent to US\$**



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Material Management

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**144,291.02**