



SUI SOUTHERN GAS COMPANY LIMITED

E-Collection and E-Refund of Supplier's Earnest Money for Online Bidding System

Online Bidding System

Detailed Document

For

**E-Collection and E-Refund of Supplier's Earnest
Money for Online Bidding System**



Table of Contents

S. No.	Particular's	Page
01	Introduction to Online Bidding System.....	03
02	Purpose of Online Bidding System.....	04
03	Process Flow for Online Bidding System.....	04
04	Present Practice of Earnest Money.....	05
05	Desired e-Solution from Banks.....	05
06	Demonstration on Online Bidding System.....	05
07	MIS Requirement.....	06
08	Inputs from Bank for each e-Transaction.....	06
09	Criterion of Selection for Online Bidding System.....	07



01. Introduction to Online Bidding System:

SSGC is Pakistan's leading integrated gas company, engaged in the business of Transmission and Distribution of Natural Gas in the provinces of Sindh and Balochistan and manufacturing Gas Meters. The company has successfully implemented significant international packages for business solutions such as; Oracle E-Business Suite (EBS), Customer Care and Billing (CC&B) and Geographical Information System (GIS).

The company in its Endeavour for continuous improvement in technological updates now desires to extend technology through e-commerce with Oracle EBS to facilitate more than 2,000 local and foreign Suppliers, to eliminate manual collection and refund process of significant volume of Suppliers earnest money and to support the strategic sourcing by Online Bidding System.

The Oracle Sourcing module is designed to work in tandem with the Oracle Sourcing Supplier module to perform all activities related to purchase of items for Sui Southern Gas Company Limited. Oracle Sourcing is the enterprise application that drives more and better sourcing through online collaboration and negotiation. It is a key component of Oracle Advanced Procurement, the integrated suite that can dramatically cut all supply management costs.

After its implementation in SSGC, Oracle Sourcing has increased the sourcing bandwidth of procurement professionals, so they can exploit many more savings opportunities and capture more value from each. Online collaboration and negotiation makes it easy for experts from multiple organizations to exchange information, define requirements, conduct negotiation, and create new contracts. Buying professionals, business experts, and suppliers can all collaborate to create agreements that provide the best terms.

As electronic commerce continues to grow, the company is about to launch business processes of Supplier's Bidding System Online with Oracle EBS through SSGC's official website (www.ssgc.com.pk). It is the first e-Procurement programme that allows Public Sector (SSGC) buyers to conduct business electronically with their suppliers using a common technological platform; therefore this will lead SSGC's suppliers to participate in the bidding process globally via internet.

In Oracle Sourcing the supplier's respond to published Request for Quotations (RFQ)s, create and submit quotes, monitor the status of their quotes, and conducts online discussions with the buyer (SSGC). Oracle Sourcing helps a supplier to manage the RFQ-quoting process start to end.



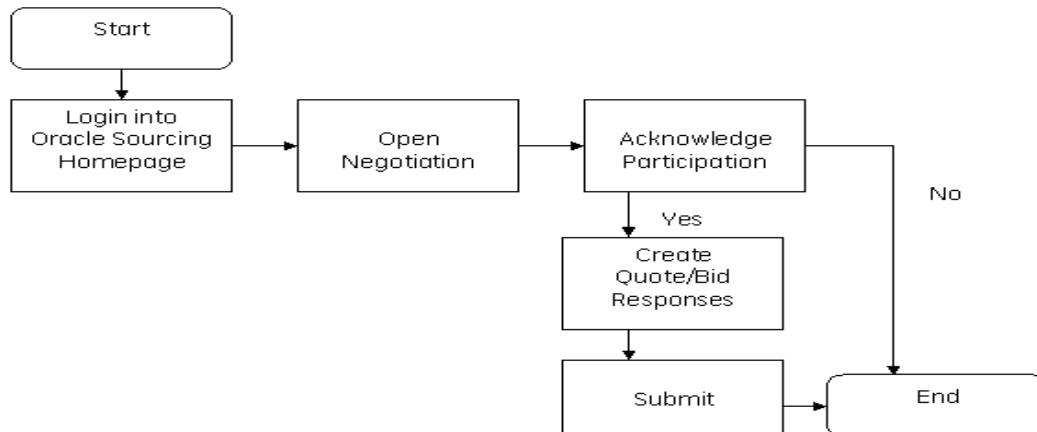
02. Purpose of Online Bidding System:

The purpose of the implementation of Online Bidding System with Oracle EBS is to facilitate more than 2,000 local and foreign suppliers of Sui Southern Gas Company Limited. This latest bidding system will be implemented under the PPRA Rules; 2004 as well as Electronic Transactions Ordinance 2002. Now suppliers can access globally via internet to make response (rates, specifications, drawing etc.) against RFQs raised by the buyer (SSGC). It provides more significant and encrypted communication modes and reduces time which is most precious for SSGC and Suppliers. This system is Secure Socket Layers (SSL) enabled which can provide secure communication on the internet.

Online Bidding System is highly secure that can arrange encrypted transactions between SSGC and its suppliers for Procurement. Online Bidding System with Oracle EBS is full of latest features of procurement, and provides the consistent Process model for Online Bidding. It would deliver significant internal and external efficiency gains, and supports strategic sourcing. Online Bidding System with Oracle EBS enables suppliers a secure access into the Oracle system via internet and access SSGC through their self service business transactions.

03. Process Flow of Online Bidding System:

The process map for Online Bidding System is shown as under:





04. Present Practice of Earnest Money:

Presently process of submission and refund of earnest money is handled manually including following documents;

- Pay Order
- Call Deposit
- Demand Draft
- Bank Guarantee (Performance and Bid)

05. Desired e-Solution from Banks:

SSGC is about to launch business process of Supplier's Bidding System Online with Oracle EBS through SSGC's official website (www.ssgc.com.pk). This will lead SSGC's Suppliers to participate in the bidding process globally via internet. In this latest bidding system Supplier's Earnest Money will be collected and refunded electronically through Online Banking Solution.

To implement the whole strategic electronic process transparently, the company desires EXPRESSION OF INTEREST (EOI) from scheduled banks of Pakistan to provide banking solutions for e-collection as well as e-refund of significant volume of Supplier's earnest money for SSGC's Online Bidding System.

Note:

- This must be noted that the Bid Money in the form of money or bank transfer is acceptable only in local currency i.e. Pak Rupee.

06. Demonstration on Online Bidding System:

SSGC is arranging demonstration session for Online Bidding System for prospective bidders/their representatives who wish to attend on May 27, 2009 at 1500 hours in Conference Room Material Management Department 2nd Floor SSGC Head Office, ST-4/B Block 14 Sir Shah Suleman Road Gulshan-e-Iqbal Karachi-75300. SSGC will appreciate the bidders/banks for their confirmation for attending the demonstration session to **Mr. Muhammad Amjad** Email; muhammad.amjad@ssgc.com.pk, Ph; 0092-21-9021516



07. MIS Requirements (Required Reports):

Bid Bond/ Performance Bond Reports

Collection of Performance Amount

Supplier Data

Only Pak. Rupees should be acceptable

S. No.	Supplier/ Bidder Data			Bank Data			Collection of Bid / Performance Amount		
	Supplier Code	Name	Address	Name	Branch	Address	Amount	Reference	Date

Bid Bond/ Performance Bond Reports

Release/Refund of Performance Amount

Supplier Data

Only Pak. Rupees should be acceptable

Refund of Bid / Performance Bank Guarantee Amount			Tender / Purchase Order (PO) Data			Balance
Amount	Reference	Date	Tender Enquiry No./ PO No.	Validity Date	Date	

08. Inputs Required from Bank for each E-Transaction:

The screenshot shows a web browser window with the following tabs: 'Create Quote: 5843 (RFQ 3284)', 'http://erpprj.ssgc.com:8020/OA_HTML/OA.jsp?page=/oracle/apps/pon/response/creation/webui/ponAccTerms', and 'Oracle Applications 11i'. The main content area displays a form with the following fields:

Field Name	Requirement	Value/Options
General BANK NAME AND FULL ADDRESS (BRANCH CODE)	Required	[Text Input]
General BANK GUARANTEE NO.	Required	[Text Input]
General BID BOND / BANK GUARANTEE DATE	Required	[Date Picker]
General BANK CUARANTEE AMOUNT	Required	[Text Input] (Numeric Value only)
General BID BOND (SUBMITTED/NOT/NOT REQUIRED)	Required	[Text Input]
General BID BOND AMOUNT	Required	[Text Input] (Numeric Value only)
General BID BOND/BANK GUARANTEE CURRENCY	Display Only	PAKISTANI RUPEES ONLY
General E-TRANSACTION ID (E-REFERENCE NO.)	Required	[Text Input]
General TENDER/INQUIRY/RFQ NO.	Required	[Text Input]
General PRINCIPAL/AGENT NAME AND ADDRESS	Required	[Text Input]
General SUPPLIER CODE	Required	[Text Input]

The Windows taskbar at the bottom shows the Start button, several open applications (Muhammad A..., Welcome to B..., Earnest Mone..., Create Quote..., Oracle Applic...), and the system clock showing 5:11 PM on 8/2/2011.

**09. CRITERIAN FOR TECHNICAL EVALUATION AND SCRUTINY OF BANK'S EOI AND PROPOSED E-SOLUTION FOR ONLINE BIDDING SYSTEM:**

The criterion for Technical Evaluation and Scrutiny of Bank's EOI and Proposed e-Solution for e-collection and e-refund of Supplier's Earnest Money for Online Bidding System is as under:

S. No.	Description	Marks Allocated	Maximum Marks	Obtained Marks
1	The Bank has software for e-collection and e-refund of Earnest Money for Online Bidding System		15	
	Bank's Tested and Operational Software for E-Collection and E-Refund for Supplier's Earnest Money integration with Oracle EBS 11i (Release 11.5.10.2 or later)	15		
2	The Bank has Technical Staff of Oracle EBS specially in Oracle Sourcing Module (Sourcing Supplier)		10	
	1 Up to 5 Persons	5		
	More than 5 Persons	10		
3	The Bank has experience of such a business (e-collection and e-refund) with a Public/Multinational firm		10	
	1 Up to 2 Years	5		
	More than 2 Years	10		
4	The Bank provides solutions for below highlighted points by SSGC's technical and commercial evaluation committee for data interfaces between Bank and SSGC		15	
	Transparency	5		
	Encryption of Data while sharing data interfaces	5		
	Reconciliation of Data for both ends	5		
5	The Bank ensures electronic intimations and receipts as well as payment slips to Suppliers and SSGC for Supplier's Earnest Money		20	
	E-Collection before close date of bid (Intimating at the time whenever Supplier submit the Earnest Money)	10		
	E-Refund as per SSGC instructions	10		



SUI SOUTHERN GAS COMPANY LIMITED

E-Collection and E-Refund of Supplier's Earnest Money for Online Bidding System

6	The Bank has branch network in Pakistan		10	
	100 Up to 500 branches	2		
	More Than 500 branches	4		
	Scheduled Banks of Pakistan has branch network in foreign countries			
	America	2		
	Europe	2		
	Asia/ Asia Pacific	2		
7	The Bank offers e-collection and e-refund of suppliers earnest money without charging any cost from both ends (SSGC and Suppliers)	5	5	
8	The Bank fulfills the MIS requirement of SSGC and generates report as it is to SSGC	5	5	
9	The rate of profit offered by Bank on SSGC account opened for this assignment.		10	
	Marking will depend upon rate of profit	10		
Grand Total			100	

Note:

- Minimum marks to be obtain for selection criteria = 70 Marks
- The Banks obtaining maximum marks in competition with others will be forwarded to the SSGC's Technical and Commercial evaluation committee
- Contract will be awarded to Technically and Commercially Compliant bidders only

For further information, please contact:

For Financial details:

Mir Shahid Ali
Dy. General Manager
Treasury Function
Ph: 0092-21-9021483

For Technical Details:

Syed Khalid Hasan
Chief Manager
Information Technology
Ph: 0092-21-9021508